

## Quarterly Highlights

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## **PFMI 2020 SET**

# ALL-TIME

## **ATTENDANCE RECORD IN JACKSONVILLE!**

N ENORMOUSLY SUCCESSFUL PFMI 2020 HELD IN JANUARY IN JACKSONVILLE, FLORIDA WON ENTHUSIASTIC ENDORSEMENT from a record 120 private fleet practitioners (click here for final roster) in attendance. A record number 80 of attendees (click here) also participated in the CTP Exam Prep Work-shop held the day before the PFMI began.

Mari Roberts, CTP, Chair of the NPTC Institute Board, Senior Director of Transportation for Frito-Lay, Inc., serving in her tenth consecutive year as an Institute faculty member since becoming a CTP, said, "From my experience over time, this was the very best PFMI. From the opening moment to the final hour, it brought together one of the most energetic, savvy, enthusiastic, and productively-engaged groups of private fleet professionals attending an NPTC event." Mike Schwersenska, CTP, NPTC Board Chair-Elect, Director of Transportation & Logistics, Brakebush Transportation, and Institute faculty member said, "Fantastic event and one of the most engaged groups ever. I expect that next year to be sold out as well. I heard lots of people talking about sending representatives from their company back in 2021."

The senior transportation manager of a major private fleet said, "Attending the PFMI event has given me a clear perspective on what I need to do in order to be successful not only in taking the CTP exam but also in running my private fleet with a more dynamic perspective. Thank you for an awesome experience!" A supplier company attendee said, "Wow, this has been terrific—I can't believe the amount of invaluable information I've absorbed in a week!"

NPTC wishes to express great thanks and appreciation to the expert group of 15 faculty members who conducted the training sessions over five days. **Tom Moore, CTP,** *continued on page 2* 

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Executive Vice President, gave special praise to the faculty "who generously contributed their professional expertise, experience, time, and, in some cases, their own money for travel and lodging. Their ability to teach, connect, and bring out the best ideas and practices for the entire group made for an exceptional learning experience—for many attendees, the best of their careers. Fleet and Allied company participants met numerous professional friends and networking partners, took away innumerable new ideas, and hopefully now feel inspired to begin a career-long journey of engagement with the NPTC."

This year's faculty included:

- Lewis Allen, CTP, Director of Fleet Operations, Aaron's, Inc.
- Jessica Dalessandro, CTP, Fleet Mgr./Dir., Compliance & Food Safety, Weinstein Wholesale Meats
- Ann-Marie Daugherty, CTP, Vice President, Logistics, Talon Logistics/Giant Eagle
- Scott Duvall, CTP, Regional Supervisor, Reg. Supervisor, Driver Ops., Medline Industries, Inc.
- Chris Fada, CTP, General Manager, Ross Transportation Services, Inc.
- Keith Frantz, CTP, DOT Compliance Manager, ADM Trucking, Inc.
- Ellen Ingram, CTP, Dir., Human Resources, America's Service Line/America's Logistics
- Randy Maddox, CTP, Regional Manager, Oldcastle APG Adams
- Mike Mason, CTP, National Compliance Mgr., Nestle Transportation Co.
- Bedford Monday, CTP, Director of Warehouse Operations, The Schwan Food Company
- Mari Roberts, CTP, Senior Director of Transportation, Frito-Lay, Inc.
- Mike Schwersenska, CTP, Director of Transportation & Logistics, Brakebush Transportation
- Rick Van Gemert, Dir., Safety and Compliance, Sentinel Transportation
- Edward Welch, CTP, Capital Sourcing Manager, Perdue Foods

NPTC also wishes to give special thanks and appreciation to the **Allied/Supplier Members of NPTC** that sponsored the exceptional Networking Reception and Buffet on Monday evening. As a gesture of special thanks and appreciation to NPTC and guests, the wonderful staff members of the OMNI Jacksonville Hotel once again decorated the reception bar and food stations with a chrome stack, tires, and various trucking memorabilia. NPTC responded with a warm and vigorous standing ovation of "thanks" in return.

### 2020 Private Fleet Management Institute Sponsors:





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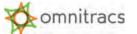
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## NPTC ANNOUNCES NATIONAL SAFETY CONFERENCE

HIS YEAR, NPTC WILL HOLD AN EXPANDED NATIONAL SAFETY CONFERENCE SEPTEMBER 9-11, 2020 AT THE OMNI CHAMPIONS-GATE HOTEL IN ORLANDO, FLORIDA. The 2020 National Safery Conference will feature a full, 2.5-day program featuring more learning sessions and educational content; more networking opportunities for all attendees, and exhibit hall feature.



"The National Safety Conference is an intense, concentrated overview of key issues of interest and importance to running private fleet operations at an exceptionally high standard of safety," said **Carol Heinowski**, Logistics Mgr., Safety & Compliance, for Meijer, Inc. and chair of the NPTC Safety Committee.

"This highly acclaimed conference features a unique format of presentations, discussions with key industry representatives, expert panels, and leading safety advocates and practitioners—all designed to provide attendees with insights into implementing strategic safety programs and lowering the cost of risk.



As in years past, the conference will be highlighted by the annual National Driver All-Stars recognition ceremony, sponsored by International Trucks, in which drivers from individual NPTC fleet members will be recognized for their exceptional performance in the fields of safety, compliance and customer service. A special added feature, will be the induction of four drivers into the NPTC/Lytx Driver Hall of Fame. That ceremony, which typically takes place at the NPTC Annual Conference, was postponed due to the COVID-19 outbreak.

NPTC is now accepting booth reservations in the Safety Conference Exhibit Hall. A total of 5.5 hours is scheduled in the exhibit hall which are incorporated around meal, reception and social functions in the International Ballroom. <u>Click here</u> for more information on exhibiting; there are a limited number of booth spaces remaining so get you reservation in ASAP.

Event sponsorships for refreshment breaks, keynote speakers, and other opportunities will be available; watch the *Weekly Update* for details. Special sponsorships for the Washington Report, Driver Hall of Fame and Safety Awards Program, and the Driver All-Stars Program will also be featured at the event.

Registration will open soon and will be announced in the Weekly Update.

## WASHINGTON REPORT SPECIAL EDITION: TransForce Group THE PRIVATE FLEET RESPONSE TO COVID-19

HANK YOU FOR THE OVERWHELMINGLY POSITIVE RE-SPONSE to the late March webinar on "The Private Fleet Response to COVID-19." We hope you found the information timely and helpful. Call or email us any time with your questions. You can find the LAT-EST REGULATORY UPDATES on our website here.

More than 500 participants registered for the event. Many

others wanted to participate but could not spare the time. We are providing a full recording of **Rick Schweitzer's** hour-



long presentation so you can replay it yourself and/or share it with colleagues. A copy of the powerpoint is available for download <u>here</u>. As Rick said at the end of his remarks, we know all of you are

under tremendous pressure in these extraordinary times. He advised, under the guidelines he outlined and in the absence of clear direction from regulations and within the limits of emergency government orders, to use your best judgment and act in good faith in serving your customers. Rick invited you to reach out to him at any time at rpschweitzer@rpslegal.com.

Your work is vital to keeping our economy going. We hope and pray for your continued success. We know that you, your company, your customers, and the entire country will all get through this crisis to an even stronger and better place.

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## PROFILE BY GARY PETTY PRESIDENT AND CEO NATIONAL PRIVATE TRUCK COUNCIL

CTP Top Graduate For 2020 Michael Shafer, CTP Senior Logistics Analyst Core-Mark International

## Icing On The Cake

HIS YEAR'S NPTC/FLEET OWNER MAGAZINE'S "TOP GRADUATE" of the CTP Class of 2020 is Michael Shafer, CTP, Senior Logistics Analyst at Core-Mark International.

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A leader in convenience store delivery, Core-Mark International is one of the largest distributors and marketers of consumer goods in North America, distributing fresh, chilled, and frozen merchandise to some 45,000 customer locations.

Core-Mark has a strong and well-regarded private fleet. According to Michael's boss, **Brian Johnston, CTP**, Senior Director of Transportation and member of the NPTC Board of Directors, "the top executives of our company truly believe the private fleet is a competitive advantage." The fleet serves 30 distribution centers with 1800 drivers, 1200 tractors, 150 straight trucks, 1550 multi-temp trailers, and 220 CGN tractors. The company has one of the most innovative driver performance measurement and improvement programs in the private fleet industry. Michael Shafer is part of a data and technology management team which helps contribute to the success of this program.

Born and raised in Houston, Texas, Mike enrolled in Texas Christian University and majored in supply chain management with an accounting minor. While on campus, he joined the Phi Mu Alpha Sinfonia Fraternity of America, a small music fraternity, and went country dancing almost every weekend.

He had two internships while in college. The first was working for L'Oreal in Dallas after his junior year, and then travelling to Moberly, Missouri, to work for Walmart at one of their grocery distribution centers. After graduating from TCU, he was hired by Core-Mark International and placed in the Sanford, North Carolina Distribution Center as an Operations Analyst.

"I loved my time in Sanford and made many lifelong friends through tennis or Karaoke on weekends," says Mike. "My job in Sanford consisted of finding areas of the operation, both on the warehouse and transportation sides, that could benefit from time efficiencies through the use of analytical tools." Mike was later hired by Brian Johnston, CTP, to join the Corporate Operations team as a Logistics Analyst to provide support of all Core-Mark Divisions across the U.S. and Canada. With this promotion came extensive travel. To save time on travel, but most importantly to return to Texas where he went to school and be closer to family, Mike relocated to Fort Worth, Texas.

"I was first introduced to the NPTC at the 2017 Annual Conference in Cincinnati. This was my first chance to see how private fleets can be effective in a wide range of industries." said Mike, "This experience also gave me insight into the unique learning culture of the Council."

"My participation in the Private Fleet Management Institute three years later was eye-opening. It felt a little daunting at first because others in the class had broader and more extensive experience in transportation. Several managed private fleets. Together, the attendees and faculty members truly brought an incredible depth of knowledge and experience to the program."

Mike quickly adjusted and found both general and breakout sessions valuable exercises in learning and sharing. He was especially impressed with the managers and suppliers with expertise in his line of work: data analytics and the management of technology rollouts.

"The networking opportunities at PFMI were unbelievable. I met dozens of professionals I probably would not have met anywhere else," said Mike. "My time preparing for the CTP exam can be summed up as both incredibly stressful and highly rewarding. I read the resource guides before attending the Institute which helped me learn how to study again."

"The late-night studying and practice exams might've kept me up a few nights too many, but the connections I made at the PFMI and the final result of the exam are some of the highlights in my logistics career," said Mike. He remembers the exact moment when he found out he passed the CTP Exam and earned the highest grade in the class to become "Top Graduate".

"I was at my desk at work concentrating on a big conference call. A "Congratulations" email popped up which I couldn't get to until I got off the call. When I read 'Top Graduate' the third line down I felt like—wow—this is icing on the cake.

I am humbled by this honor and proud to be a Certified Transportation Professional<sup>®</sup>."

### In the News



At its January 20 meeting, the NPTC Institute Board of Governors elected Carol Heinowski, Logistics Mgr, Safety & Compliance, Meijer, Inc. to serve on the board.



Bill Lundquist, CTP, has been named Product Leader at J. J. Keller & Associates, Inc.



Kris Peterinelli, CTP, has been named Director - South East Region at MedTrans - Medline Industries



NPTC Institute Board of Governors Vice Chair Duane Woods, CTP, has been promoted to Sr. Director of Transportation Operations with Albertsons Companies.

## NPTC WILL HONOR **2020 AWARD WINNERS**

HE COUNCIL PLANS TO HONOR those individuals and companies scheduled to be recognized at formal ceremonies during the three-day NPTC 2020 Annual Conference, April 26-28, which has been cancelled. Here is how Professional Leadership Award winners; CTP Class of 2020 graduates, and Driver Hall of Fame and Fleet Safety Award winners will now be recognized:

### NPTC PROFESSIONAL **LEADERSHIP AWARDS** Sponsored by TransForce Group

- On April 26, 2020, NPTC will announce this year's winners via press release to the industry and emails to all NPTC members.
- Publish an article with photos in ۰ WEEKLY UPDATE
- Publish full-page feature ad in *Fleet* • **Owner** magazine
- Nautical Clocks/Plagues will be mailed to each winner
- Winners will be featured in ad published in the September National Safety Conference On-Site Program; winners will be asked to stand and be recognized during the NSC Opening **General Session**
- All winners will be recognized at the • NPTC 2021 Annual Conference.

### **CTP CLASS OF 2020**





- On April 26, 2020, NPTC will announce the new CTPs for 2020 with press releases and an article in WEEKLY UP-DATE
- Full page ad announcing CTP Class of 2020 will be published In Fleet Owner magazine
- CTP Plagues and CTP Top Graduate Award will be mailed to recipients.
- Full page ad of composite CTP class photo, names and companies, will be published in National Safety Conference On-Site program in September.
- All graduates will be asked to stand and be recognized during NSC General Session
- All members of the CTP Class of 2020/CTP Top Graduate will be formally recognized at the NPTC 2021 **Annual Conference**

### NPTC DRIVER HALL OF FAME and FLEET SAFETY AWARDS

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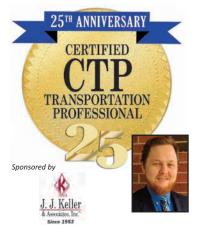
- On April 27, 2020, NPTC will announce **DHOF and Fleet Safety Award Winners** in news releases and photos plus article in WEEKLY UPDATE.
- Full page ad in National Safety Conference On-site program in September will feature DHOF and Fleet Safety winners
- · Official Plaques and Clocks will be mailed to drivers and companies, respectively.
- Full page ad of DHOF winners will be published in Fleet Owner magazine
- The DHOF VIP Reception and Induction Ceremony will take place from 11:00 a.m. to 1:00 p.m., Wednesday, September 9th, prior the National Safety Conference in Orlando
- DHOF and Fleet Safety winners will also be recognized at the NPTC 2021 Annual Conference

## COMING EVENTS:

- NPTC/J.J. KELLER WEBCASTS
- May 20, 2020: Using DATAQs to Challenge Accident Determinations
- May 21, 2020: Accident Protocols
- July 15, 2020: Roadside Inspections
- July 16, 2020: How to Survive a Dot Safety Audit
- October 14, 2020: Driver Fatigue and Hours of Service
- October 15, 2020: Medical Qualifications for Drivers

NPTC BENCHMARKING REPORT August 1. 2020 Sent to NPTC Membership

NATIONAL SAFETY CONFERENCE September 9-11, 2020 – Orlando, FL



Dana Allin, CTP Jim Ambrose, CTP Danielle Bansch, CTP Shana Barton, CTP Renee Batay, CTP Marley Bebout, CTP Patrick C. Bice, CTP Whitney Bishop, CTP Don Booker, CTP Jenna Boyle, CTP Ian Brandt, CTP Robert Brett, CTP Bob Brown, CTP Chad C. Brown, CTP Grant Burcham, CTP Mike Burk, CTP Aaron Burr, CTP Hayden Cardiff, CTP

## **CTP EXAM RESULTS**

N SATURDAY, FEBRUARY 8, 93 CANDIDATES SAT for the 2020 Certified Transportation Professional exam at at a record 46 locations. Of the 93 that sat for the exam, 73 passed both portions – a 78% pass rate which is in line with our historical pass rate of 76-79%. The top graduate was Michael Shafer, CTP, Senior Logistics Analyst of Core-Mark (see profile elsewhere in this issue).

Of the 20 who failed: 8 candidates failed both portions of the exam; 9 failed the short answer essay only; 3 failed the case study only. The retake exam was held on March 14 and of the 19 candidates that sat for the retake exam, 17 passed, bringing the CTP Class of 2020 to 90. Members of the class of 2020 are:

Aaron Chamberlin, CTP David Cook, CTP Shaun M. Cretsinger, CTP Shawn Davis, CTP Eric DeJesus, CTP Andre DiMaria, CTP Chancey Dorsey, CTP Jeffrey Eisaman, CTP Amine Faridi, CTP Michael Patrick Flavin, CTP Desiree Franz, CTP Dan Giesen, CTP Rob Gilbert, CTP Mike Gipson, CTP Shawn Gould, CTP Kevin M. Grafstrom, CTP Scott Graham, CTP Miroslav Mickey Grujicic, CTP

Thomas Graw, CTP James F. Griffin III, CTP Damon R. Hart, CTP Aaron Huffaker, CTP Blake Isern, CTP Zach Jones, CTP Michael G. Keller II, CTP Kelly Kiger, CTP Jacob Krumm, CTP Claudia Land, CTP Tom Listecki, CTP Jennifer Loftin, CTP James Long, CTP Phillip Lopez, CTP Andrew Marsh, CTP Brian J. McMahon, CTP Sean P. Meca, CTP Christopher Miller, CTP

Katie Pacanowski, CTP Christine I. Parks, CTP Kerry Pawling, CTP Robert S. Peckham, CTP **Kimberly Pence**, CTP Robert Perez, CTP Brett Petersen, CTP Joseph F. Phillips, CTP Matthew Pianka, CTP Jacqueline Polk, CTP Pete Ragnes, CTP Kevin Randall, CTP Curtis Robbins, CTP Steven Roberts, CTP Shawna Savage-Evans, CTP Joe Schneider, CTP Michael Shafer, CTP Chris Shaffer, CTP

Nathan Shuey, CTP Mark Smith, CTP Randall Smith, CTP Jeremy H. Snapp, CTP Annie Steckroth, CTP Sean Steele, CTP Roger H. Still, CTP Bryan Tomnay, CTP Clay Andrew Turney, CTP Tyler Velthuizen, CTP Esteban Villa, CTP Cris Wallace, CTP Paul West, CTP Chris Willis, CTP Joseph H. Wilson, Sr., CTP Cassie Marie Wood, CTP Hank Wylie, CTP

In addition, thanks go out to all the proctors and exam graders without whose support the exam could not have been conducted. They are:

Ricky Abell, CTP, MedTrans LLC Peter Albanese, CTP, Penske Truck Leasing Company Teresa Allen-Tignor, CTP, Custard Insurance Adjusters Bryan Alwert, CTP, Trans Papa Logistics / Papa John's Keith Bailey, CTP, Graybar Services, Inc. Gary Bogers, CTP, Pride Transport David Barth, CTP, Wegmans Food Markets, Inc. Jamie Bates, CTP, Advance Auto Parts Ron Bates, CTP, BCT, Inc. Paul Battista, CTP, Valley Proteins Todd Berger, CTP, PACCAR Leasing Company James Berry, CTP, Universal Forest Products, Inc. Abhishek Bharadwaj, CTP, Alcoa Wheels Dan Buckley, CTP, CPC Logistics Inc. Jeremy Bullock, CTP, McLeod Software

Tim Carlquist, CTP, Omnitracs George Carpenter, CTP, Trimble Transportation Shelley Chirhart, CTP, Trimble Transportation Eamonn Clarke, CTP, Sheetz Inc. / CLI Transport Joe Cosenza, CTP, CPC Logistics Inc. Frances Crowlev Yuronich, CTP. J. J. Keller & Associates Jessica Dalessandro, CTP, Weinstein Wholesale Meats Ann-Marie Daugherty, CTP, Talon Logistics / Giant Eagle Eddie Davis, CTP, Marathon Petroleum Company Mike Eccleston, CTP, Trimble Transportation Mike Flynn, CTP, Penske Truck Leasing Company Keith Frantz, CTP, Archer Daniels Midland Steven Garrish, CTP, CRST International Matt Havden. CTP. Penske Truck Leasing Company

Josh Hodgins, CTP, Dairy Farmers of America. Inc. Brian Holley, CTP, Whiteline Express, Ltd. Sandy Huggins, CTP, Valley Proteins Jake Jacobs, CTP, Bridgestone Americas Tire Operations Eric Jahnsen, CTP, Sunbelt Rentals, Inc. Jerry Johnson, CTP, J&B Group Ron Kelley, CTP, CVS Health Tim Kennedy, CTP, WinCo Foods Verlen Larsen, CTP, Transflo, a Pegasus TransTech Company Jim Lombardo. CTP. Omnitracs Jason Marienfeld, CTP, Pepsi **Beverages Company** Amy Mason, CTP, The Mennel Milling Company Brett Miller, CTP, Trillium Driver Solutions Conrad Miller, CTP, Walmart Transportation LLC Jeff Muntz, CTP, Fundamental Labor Strategies Gene Nelson, CTP, TransForce Group

Larry Ogg, CTP, Universal Forest Products, Inc. Rob Paton, CTP, Frito-Lay, Inc. Joe Patterson, CTP, Albertsons Companies Rick Pederson, CTP, Frito-Lay, Inc, **Bob Polka** Phillip Roberts, CTP, CVS Health Jody Sandy, CTP, Hy-Vee, Inc. Howard Sauls, CTP, PACCAR Leasing Company Jessica Savage, CTP, Mack Trucks, Inc. Adam Shoemaker, CTP, Frito-Lay, Inc Troy Soles, CTP, Pepsi Beverages Company Randy Spanier, CTP, Dean Transportation, Inc. Art Swank, CTP, CPC Logistics Inc. Gene Tierney, CTP, Albertsons Companies Adrian Valadez, CTP, Sigma Gina Vecchioni, CTP, PACCAR Leasing Company Jeff Wermuth, CTP, Clifford W. Perham / Shaws

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## **CANCELLATION OF NPTC 2020 ANNUAL** CONFERENCE IS OFFICIAL

Upon recommendation and approval of NPTC's Treasurer and General Counsel, the Executive Committee of the NPTC Board of Directors has cancelled the NPTC 2020 Annual Conference and Exhibition.

This decision was made in the best interest of the safety and welfare of all parties involved. It is also in response to the Governor of Ohio's State of Emergency orders recommending and then prohibiting mass meetings scheduled in the state be cancelled, as well as the fact the World Health Organization has declared the COVID-19 crisis officially a pandemic and the U.S. government has banned travel from European Union countries into the United States. Many local and state jurisdictions around the country have issued orders recommending or requiring cancellations or limits on participation in all non-essential mass meetings.

### COVID-19 BEST PRACTICES: AN OPEN FORUM ABOUT HOW FLEETS ARE COPING WITH THE CORONAVIRUS

With the outbreak of the Coronavirus (COVID-19), many NPTC Fleet members have turned to NPTC to learn what other private fleets were doing to cope with this novel virus and protect the health and safety of their workforce.

If you would like to contribute suggestions about what is working in your fleet (or even what is not), please send your information to NPTC Executive Vice President Tom Moore, CTP, at tmoore@nptc.org. He will keep updating the list of best practices and share these in subsequent Weekly Updates. We will keep your submissions confidential and not share your identity with anyone. This shared best practices are at the heart of what makes NPTC such a valuable resource to our members.

## 2020 BENCHMARKING SURVEY

**PTC has launched the data collection for the 2020 NPTC Private Fleet Benchmarking Survey Report**, sponsored by **Trimble Transportation.** This survey is designed for the benefit of our fleet members as they seek to compare their operation to other best-in-class performers, thereby validating your performance and identifying areas of opportunity.

The case for private fleet justification has never been stronger and the value of participating in NPTC's Benchmarking Survey Report has never been greater. Last year, 120 NPTC Private Fleet member companies representing a broad cross-section of industries, markets, and customers contributed data to last year's Benchmarking Survey Report—the largest number in NPTC history. We hope to meet and exceed this target for 2020. We greatly welcome and appreciate your participation!

The Benchmarking Survey helps "sell" the private fleet to owners and upper management. Top decision-makers often do not realize, or underestimate, the significant differentiated value and essential core importance which the fleet contributes to the company's overall success.

In addition, the survey provides the fleet management team

with comparative metrics to quantify the superior customer service, driver dependability, cost, and safety which the fleet provides versus outside carriers.

Upon request, NPTC provides participating companies with a customized data analysis showing how their individual data compares with the aggregate data of comparable companies in their field, as well as a comparison with the overall national data collected for all private fleet respondents to the survey. Dozens of companies contributing to last year's survey report took advantage of this value-added service.

NPTC understands the essentiality of keeping your responses completely confidential. Your company's name, individual data and your responses will remain anonymous and will not be disclosed in any way or shared with other companies. Rather, they will be combined with the results of other fleet members to produce "a state of the industry" report based on aggregated data and analysis.

If you would like to see last year's final report, <u>click here</u> (you must be logged-in to the website to view the report).



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#### NPTC INSTITUTE BOARD OF GOVERNORS

Chair: Mari Roberts, CTP, Sr. Director, Transportation, Frito-Lay, Inc. Vice Chair: Duane Woods, CTP, Sr. Director of Transportation Operations, Albertsons Companies

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John Anderson, CTP, Director, Sales Engineering, Omnitracs, LLC Dave Belter, VP/GM Transportation Management-Supply Chain, Ryder System

Abhishek Bharadwaj, CTP, National Fleet Sales Manager, Alcoa Wheels

Robert J. Boyich, CTP, Executive Vice President, CPC Logistics, Inc. Jeff Bronson, Sr. Director of Transportation, Atlas Trucking & Logistics Steven G. Bryan, Executive Vice President, Transportation, SambaSafety

Hayden Cardiff, CTP, Chief Executive Officer, Idelic

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Luann Dunkerley, Sales Leader – NE Territory, CEI Group

Jeff Dykes, Director, Sales & Support, Blue Beacon Truck Washes Joseph Evangelist, Executive Vice President, Transervice Logistics, Inc. Jeff Ferrell, CTP, Director of Field Sales-National Accounts, J. J. Keller & Associates, Inc.

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Keith Hazelwood, CTP, Director of Transportation, Batesville Logistics, Inc.

Carol Heinowski, Logistics Mgr, Safety & Compliance, Meijer, Inc. David E. Helge, CTP, CDS, V.P., Maintenance & Safety, Idealease, Inc. Jonathan Hubbard, CEO and Co-Founder, SpeedGauge

Laura Johnson, CTP, General Manager, NIC Federal

Rick Joyce, CTP, National Account Executive, FleetNet America Adam Kahn, CTP, Vice President, Fleets, NetraDyne, Inc.

Kelly Kiger, CTP, Director, Leasing & Rental Sales, Channel Sales Development, Mack Leasing System

Joe Laskowski, CTP, Director, Fleet Safety & Compliance, MedTrans LLC

Del Lisk, CTP, Vice President, Safety Services, Lytx Robert L. Mann, V.P. & Assistant General Manager, Vocational Business, International Truck/Navistar, Inc.

Laura McMillan, CTP, Vice President, Training Development, Instructional Technologies, Inc.

J. Bedford Monday, Jr., CTP, Director of Warehouse Operations, Schwan Food Company

Mike Pawlowski, Manager - Strategic Capacity Development, C.H. Robinson Worldwide

Jill Quinn, President, Centerline Drivers, LLC Gayle Robertson, President, BOLT System

Mike Schwersenska, CTP, Director of Transportation & Logistics, Brakebush Transportation, Inc.

Ron Tartt, CTP, Managing Partner, DRC, Inc.

Andrea Viele, CTP, Group Transportation Manager, Nestlé USA Daniel E. Vits, CTP, General Manager, Private Fleet, Bridgestone Americas Tire Operations, LLC

John Vosters, Vice President of Strategic Accounts, Fleetworthy Solutions

**Don White, CTP**, Vice President of Business Development, Cooling Concepts, LLC

Scott Willert, President, America's Service Line, LLC Mike Willey, CTP, Assistant General Manager, PACCAR Leasing Jason Wing, Sr. Director of Fleet Safety, Walmart Transportation James T. Wood, Vice President, Sales, Penske Truck Leasing Company

## NPTC/J. J. KELLER FREE WEBCAST SERIES

**IN MAY, NPTC AND J.J. KELLER & ASSOCIATES TEAM UP ONCE AGAIN** to host two safety related webcasts. The webcasts, which are free to all NPTC members, will focus on the following topics:

### May 20 "Using DataQs To Challenge Accident Determinations"

As FMCSA has made the crash preventability demonstration program permanent, it has become incumbent that motor carriers understand how the program works. In this webcast we will review what FMCSA considers an accident, how carriers are to record them, and the process of challenging the dot classification of the accident via the FMCSA's DataQs website.

### May 21 "Accident Protocols "

In this webcast we will look at the steps you should take to prepare for a serious accident; what you need to do in the first critical hours after the accident; and what you need to do in the weeks, months, and even years that follow.

### July 15 "Roadside Inspections"

This webcast will provide carrier personnel with knowledge that can be shared with the drivers to help reduce the stress and the mysteries when it comes to roadside inspections and help improve the outcomes when it comes to them.

The webcast schedule for the remainder of the year is as follows:

### July 16 "How To Survive A Dot Safety Audit"

In this webcast we will discuss the different types of investigations conducted by the Federal Motor Carrier Safety Administration (FMCSA) and the regulations and processes involved in a FMCSA investigation (audit). We will also discuss the how to prevent an audit, the latest news related to auditing, the top violations discovered during audits, and the steps necessary to be prepared for an audit.

### October 14 "Driver Fatigue And Hours Of Service "

in this webcast, we will discuss the hours-of-service regulations as they stand today and any official action that might be underway to change them. In addition, we will explore how to deal with unassigned driving time (correctly). Developing a company policy on use of the FMCSA "personal conveyance" guidance promotes efficiency, supports safety and protects your company from litigation

### October 15 "Medical Qualifications For Drivers"

In this webcast we will be looking at the seemingly ever-changing driver qualifications requirements. We will discuss driver qualification file requirements and updates to background materials that medical examiners use. Finally we will also be looking at present status of, and potential upcoming changes to, the driver qualifications standards, including sleep apnea, insulin dependent diabetes, and monocular vision.

## WASHINGTON REPORT CONFERENCE CALL

Sponsored by TransForce Group

LL NPTC MEMBERS ARE INVITED to attend the Washington Report (the monthly Legislative and Regulatory Advisory Committee teleconference call, occurs the second Monday every month at 11:30 a.m. EST. The NPTC Washington Report features Rick Schweitzer, General Counsel and Government Affairs Represen-



tative giving the latest update on key legislative and regulatory compliance issues of interest to private fleets.



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