

CTP Insider

A quarterly publication for the Certified Transportation Professional published by the NPTC Institute.

Spring 2026

Quarterly Highlights

■ **CTP PROFILE – Mari Roberts, CTP**
PAGE 4

■ **PFMI 2026: Best Ever!**
PAGE 6

Inside This Issue:

■ **Coming Events**
PAGE 8

■ **Safety Compliance Seminars**
PAGE 7



By Gary Petty
NPTC President and CEO

THE FUTURE LOOKS BIGGER AND BRIGHTER FOR PRIVATE FLEETS. This is the overriding theme of **NPTC's Annual Conference and Exhibition Hall/Trade Show to be held May 9-11, 2026**, (one day earlier than usual) Saturday to Monday. Our venues are Hyatt Regency Orlando Hotel and Orange County Convention Center (OCCC) located on International Drive in the heart of Orlando's entertainment, dining, and shopping district, all within a two-mile radius.

OCCC, a state-of-the-art meeting and networking center, is home base of NPTC's registration desk, exhibition hall (West Hall D), educational workshops, general sessions, award ceremonies, and key meal functions throughout all three days.

Welcoming guests at the conference in their official roles as volunteer leaders and officers are outgoing NPTC Board of Directors Chair, **David Barth, CTP**, Transportation Safety Manager, Wegmans Food Markets, Inc., incoming NPTC Board of Directors Chair **Mari Roberts, CTP**, SVP, North America Supply Chain COEs, PepsiCo; NPTC Institute Board of Governors Chair and NPTC Board Treasurer, **Mike Scherswenska, CTP**, Vice President of Transportation, Brakebush Transportation, Inc; incoming NPTC Board of Directors Vice Chair/Chair-Elect, **Tim Eckhardt, CTP**, Director of Safety, DOT Transportation, Inc., and newly elected NPTC Board of Directors Secretary and Membership Committee Chair, **John Gillenwater, CTP**, Vice President of Transportation and CSO, HC Transport, Inc.

THE KICK-OFF GENERAL SESSION opens with the Keynote Address, sponsored by TENSTREET, presented by **Ken Vieth**, President and Senior Analyst, ACT Research, Inc., on "40 Years of Trucking: From Deregulation to Decarbonization", followed by "The Road Ahead" Fire-Side Chat with NPTC. Ken will offer insights into the future regulatory emissions standards, autonomous technology, humanoid robots, hydrogen, CNG, zero-emission vehicles, boom-bust cycles in freight markets, corporate transportation networks, and his market outlook for private fleets versus for-hire carriers over the next ten years.

Opening day general session also honors NPTC's **PROFESSIONAL LEADERSHIP AWARD** winners, sponsored by E.A. Dion, Inc; the **CERTIFIED TRANSPORTATION PROFESSIONAL © (CTP) CLASS OF 2026 GRADUATION CEREMONY**, sponsored by J.J. Keller & Associates, Inc; and the **CTP TOP GRADUATE OF THE YEAR AWARD**, sponsored by FLEET OWNER.

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NPTC 2026 Continued

The day wraps up immediately following close of the Exhibition Hall at 5:30 p.m. with the highly popular **GALA NETWORKING RECEPTION** for all attendees which begins on Saturday evening from 6:00 p.m. – 7:30 p.m., sponsored by the Allied Committee for the Trucking Industry (ACT-1).

At the second day **GENERAL SESSION LUNCHEON CEREMONY**, the **NPTC DRIVER HALL OF FAME** and **FLEET SAFETY AWARD** winners will be announced, sponsored by International and Centerline Drivers, LLC, honoring this year's top drivers and safest fleets.

At the closing day luncheon, **Tom Moore, CTP**, NPTC Executive VP, will present a preliminary report on the **NPTC 2026 BENCHMARKING SURVEY REPORT**, sponsored by Penske Truck Leasing and TENSTREET. The conference concludes with the **FLEET OWNER 500 TOP PRIVATE FLEET OF THE YEAR AWARD CEREMONY** sponsored by DESCARTES.

NPTC Conference Planning Committee Chair and NPTC Board Member, **Chris Fada, CTP**, Vice President, Ross Transportation Services, along with 50 committee members representing fleet and allied supplier companies, have worked for several months planning the conference workshop topics and speakers over the course of three days.

Over 45 fleet experts appearing in dozens of workshops, or roundtable sessions, will present and moderate discussions on topics such as alternative power: operational considerations and TCO, how AI enhances driver development, talent acquisition strategies, raising the bar on compliance, equipment acquisition strategies—lease, buy, and everything-in-between, and AI's transformation of safety.

Other subjects are cybersecurity threats, cargo security, mitigating nuclear verdicts, substance abuse policies, developing drivers from within, the aging driver population, and the driver shortage question.

Up to 1,300 attendees are expected to attend from more than 400 companies, including 160 exhibitors and 34 sponsors. Fleet attendees are managers, directors, and vice presidents of North American shipper companies spanning a broad cross-section of industries and markets. These expert fleet practitioners typically help shape the strategic and day-to-day decisions affecting their corporate transportation networks.

This is why top-tier exhibitors bring state-of-industry equipment, technology innovation, best practices, and new management solutions to the show. They invest in NPTC exhibit booths to build strategic partnerships, learn industry insights, and network with best-in-the-business leaders. Building long-term vendor relationships is a hallmark of the private fleet culture.

The typical size and scope of private fleets participating in NPTC's annual conference is impressive: 502 is the average CLD-A drivers count with 626 power units, mostly Class 8s. Trailers per fleet come in at 1,041 on average. 49 is the typical number of operating locations. 69% plan to add equipment in the next year and over

77% expect to add drivers and equipment, also more lanes and company freight, to their private fleet over the next five years.

75% invest in environmentally sustainable equipment and management protocols. 25% rely on third-party expertise to manage their private fleet. 77% operate as cost centers. Safety as well as continuous improvement by world-class standards are high priorities for these fleets. Year after year, federal safety data shows private fleets operating three times safer than the general trucking industry.

"YOU MUST BE PRESENT TO WIN" is NPTC's long-standing conference slogan. Come to Orlando in May and find out why. Book your flights and register today.

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NPTC 2026 MAY 9-11 ORLANDO, FL

ANNUAL EDUCATION MANAGEMENT CONFERENCE AND EXHIBITION

MAKE YOUR PLANS NOW TO ATTEND THE NPTC 2026 ANNUAL EDUCATION MANAGEMENT CONFERENCE AND EXHIBITION in May 9-11, 2026, at the at the Hyatt Regency Hotel and the Orange County Convention Center in Orlando, FL. NPTC 2026 will feature general sessions, workshops and interactive roundtable discussions as well as an exhibit – all geared at improving your knowledge of private fleet operations, awareness of best practices from other leading private fleet professionals, and exposure to top private fleet resources, solutions and suppliers.

The Annual Conference Planning Committee, representing both Fleet and Allied NPTC Member companies, has assembled an expanded line-up of 30 high-impact education workshops that will be offered. The Exhibit Hall is quickly filling up with companies that will be showcasing state-of-the-art equipment, technology and services catering to the transportation industry.

You Must be Present to Win!

REGISTER TO ATTEND HERE!

NPTC 2026 Continued

As the preliminary program reflects, NPTC 2026 will offer three days of strategic insights and practical solutions you can put to work immediately. From AI-driven safety tools to talent strategies that move the needle, the sessions this year go beyond theory to deliver real-world guidance for today's challenges.

Explore a wide array of timely, high-impact topics including:

Saturday, May 9 Workshops

- Cyber Enabled Freight Fraud
- Automation: Where Are We Going
- Safety Compliance Essentials

Sunday, May 10 Morning Workshops

- Alternative Power: Operational Considerations
- How Artificial Intelligence Enhances Driver Development
- Talent Acquisition Strategies
- The Driver Shortage: Myth or Reality?
- Finance for Dummies Building Allies in the Trucking Industry

Sunday, May 10 Afternoon Workshops

- Alternative Power: Understanding the Total Cost of Ownership
- Equipment Acquisition Strategies: Lease, Buy, Rent and Everything In-Between
- Raising the Bar on Compliance
- Substance Abuse Policies
- Enhancing Speed (and Effectiveness) of the Hiring Process

Monday, May 11 Morning Workshops (Session 1)

- Washington Report
- Efficiency Reimagined: Revisiting TCO in a Volatile Equipment Environment
- Improving Driver Training
- Enhancing Driver Retention
- How AI is Transforming Safety

Monday, May 11 Morning Workshops (Session 2)

- Developing Drivers from the Inside
- How to Improve the DVIR Process
- Change Management in the Real World
- Managing Safety Exposure, Data Management and Mitigating Liability
- Final Mile Delivery – Challenge or Opportunity



Breakfast Roundtables

- Dealing with an Aging Driver Population
- Coping with the Cost of Tolling
- Ask Me Anything
- Obtaining Your CTP
- Fatigue Management Strategies
- Food Safety Protocols
- Cargo Security
- Mitigating Nuclear Verdicts
- English Language Proficiency
- Hours of Service Compliance
- Medium Duty Operations
- Short Haul Operations
- Over-the Road Operations
- Direct Store Delivery Operations
- Bulk Operations
- Flatbed Operations
- Refrigerated Operations
- Mental Health



CTP PROFILE

BY GARY PETTY
PRESIDENT AND CEO
NATIONAL PRIVATE TRUCK COUNCIL



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Mari Roberts, CTP

SVP, North American Supply Chain COEs, PepsiCo
Board Chair, Board of Directors, National Private Truck Council

A LEGENDARY STAR

MARI ROBERTS, CTP, HAS WORKED HER ENTIRE TWENTY-SIX-YEAR CAREER FOR PEPSICO. She has been promoted numerous times to progressively more responsible positions as manager, director, senior director, vice president, and senior vice president.

Mari's interest in transportation began in college. She studied supply chain management at Arizona State University where she became fascinated by the logistics/transportation industry. She began her career at the Frito-Lay Casa Grande plant as Network Manager and then moved up to Traffic Department Manager.

"Coming out of college, I had an immediate respect for the Frito-Lay drivers, and I wanted to make a difference for them," she recalls. "The ever-changing environment the transportation industry offers is right up my alley."

After several years in the field, she joined the Plano HQ Transportation Team as West Division Network Efficiency Manager supporting eleven traffic centers. Later, Mari was promoted to Logistics Capability Manager developing the National Capability Strategy for Transportation.

In 2009, she decided to pursue her Certified Transportation Professional® credential. She attended the Private Fleet Management Institute, gave her first general session speech at an NPTC event, and graduated with the CTP Class of 2009 at the NPTC Annual Conference.

In 2010, Mari was one of five volunteers who helped grade the case study portion of the CTP Exam. She was elected that year to serve as a member of the NPTC Institute Board of Governors, and a few years later she was voted in as the new Board Chair.

"When I first got involved, I knew NPTC and the CTP program were exactly the industry connections I needed because they focus on priorities that fleets face day-to-day. At PepsiCo, optimization

and continuous improvement are major priorities. This means hauling more products at the least landed cost balancing driver retention, safety, service, and outside carrier capacity."

Roberts says learning about the optimization experience of other NPTC members helped immensely. "A company of PepsiCo's size obviously has great resources, but it's not feasible to discover every innovation on our own. I have taken away some amazing

ideas from CTP fleet managers from many different industries, some with as few as 20 trucks! The networking power of CTPs is just incredible."

"Mari's seventeen-year volunteer leadership career with NPTC has been one of the most productive and impactful I have ever seen," says **Tom Moore, CTP**, NPTC's Executive Vice President, who recognized her leadership potential when she was an attendee at the Private Fleet Management Institute.

"She has been an inspiration, mentor, and personal role model to hundreds of CTPs from a broad range of member companies across the industry. For many years she

served as CTP Exam grader and Chair of the CTP Exam Committee," says Moore.

"True transportation expertise now carries a high premium because transportation itself demands greater priority and requires laser-like focus. The CTP program has become more relevant, valuable and critical than 10 years ago."

"Mari pioneered a best practice at PepsiCo in which PFMI and CTP candidates were selected based on achieving job performance criteria for excellence," says Moore. "Over time, many NPTC companies have adopted variations of this idea in choosing their own future PFMI/CTP candidates."

For sixteen years, Roberts has been a Faculty Member of the Private Fleet Management Institute, served for eight years as Chair of the NPTC Institute Board of Governors, and served for five years as Executive Committee member, Board Secretary, Vice Chair, and

Continued on next page

Profile Continued

will soon begin a two-year term as Board Chair of the NPTC Board of Directors.

She has been a featured speaker, panelist, or workshop moderator at NPTC conferences and online webcasts. Over the years, Mari has made numerous guest appearances on Sirius XM Satellite Radio's Road Dog Trucking channel sharing her career-long passion for drivers, their success, and their recognition for incredible contributions.

During Mari's active years with NPTC and the CTP program, 44 leaders from PepsiCo have earned their CTP designation including four who were honored as "Top CTP Graduates" of the year, according to **Kristen Todd**, NPTC Director of Education and Certification. Many were inspired by her direct encouragement and leadership example.

Nineteen of these successfully completed the Private Fleet Management Institute as a group in 2010, the largest representation ever from a single company. "A lot of us recognize Mari as one of the greatest champions of CTPs in the program's 33-year history," says Todd.

"Being around so many outstanding transportation professionals at every NPTC event exposes us to fresh, innovative, and creative approaches to many of the problems we face every day."

In 2013, Mari was recognized for her leadership by being selected as the "NPTC Private Fleet Manager of the Year Award". In 2017, she was honored again with the "NPTC Private Fleet Executive of the Year Award".

Beth Mars, CTP, Transportation Director, PepsiCo, "Top CTP Graduate" of her CTP Class of 2014, member of the NPTC Institute Board of Governors, protégé of Mari and long-standing colleague and friend, says, "Mari's infectious enthusiasm and leadership have positively influenced so many people, me included. She is a legendary star in the private fleet industry."

CTP EXAM RESULTS

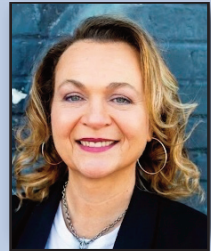
THIS YEAR, AS WE CELEBRATE THE 33RD ANNIVERSARY OF THE CERTIFIED TRANSPORTATION PROFESSIONAL PROGRAM, we are

pleased to welcome 121 new CTP Graduates to the ranks of Certified Transportation Professionals.

This year's Top Graduate was **Stacy Liscomb, CTP**, Safety Coordinator Administrator, Frito-Lay's Jonesboro Traffic Center.

With the addition of these 121 CTP graduates, the active total of CTPs now stands at 1,035—the largest number in our history. We have had 1,918 people earn their CTP designation in the 33 years the program has been active.

Also, of note, we had the second highest number of exam graders this year (265) in the history of the program. That gave us a total of more than 2,500 individual grades recorded for both the case study and the short answer essay. This means that each candidate's exams were read by an average of 15 CTPs, infusing the process with a high degree of fairness, corroboration, and integrity. It was also a great way for so many CTPs to refresh their knowledge, give back to the program and, in the process, earn 25 re-certification points.



In the News



Gary M Bogers, CTP has opened a new brokerage agency with Giltner Logistics, Twin Falls ID

At its January 29 meeting, the **NPTC Institute Board of Governors** elected the following individuals to serve on the board:



Tim Baakko, Director of Fleet Sales, IMMI



Jeff Letizia, Senior Director, Dollar General Fleet



Doug Marcello, Shareholder, Trucking and Commercial Transportation, Saxton & Stump



Cassie Michelson, CTP, Transportation Manager, Packaging Corporation of America



Brandon Shaw, Fleet Operations Director, Procter & Gamble Company



Don Taylor, Director, Fleet Safety & Compliance/Corporate Safety, Reliance, Inc.



Mary Weisensel, CTP, Logistics Manager, Walgreen Oshkosh, Inc.



PFMI 2026 Praised as “Best-Ever” Event

THE PRIVATE FLEET MANAGEMENT INSTITUTE held January 17-21, 2026, at the Omni Orlando Resort at ChampionsGate attracted 117 enthusiastically inspired and energized attendees representing 75 NPTC-member companies. Approximately 80% were Fleets and 20% were Allied/Suppliers. 114 attendees also participated in the day-long CTP Exam Prep Workshop on Friday, January 16, 2026, held immediately prior to the PFMI.

NPTC Executive Vice President, **Tom Moore, CTP**, PFMI’s Managing Director and Master of Ceremonies, led a group of 25 Institute Faculty members who conducted dozens of learning sessions throughout the five-day event.



The faculty included:

- Ron Bates, CTP**, Packaging Corp. of America
- Scott Duvall, CTP**, CRH Americas Products, Inc.
- Brooke English, CTP**, The QUIKRETE Companies
- John Gillenwater, CTP**, HC Transport, Inc.
- Ellen Ingram, CTP**, America’s Service Line, LLC
- Pamela Martin, CTP**, MedTrans LLC
- Kate Mirise, CTP**, The Royal Group
- Mari Roberts, CTP**, PepsiCo
- Nicole Schubring, CTP**, America’s Service Line, LLC
- Matt Shubert, CTP**, PepsiCo
- Tracy Whisnant, CTP**, Merchants Distributors, LLC
- Micha Cox, CTP**, Standard Logistics Transportation
- Jeffrey Eisaman, CTP**, Sheetz / CLI Transport
- David Fontana, CTP**, AutoZone, Inc.
- Norlene Gray, CTP**, Brakebush Transportation, Inc.
- Beth Mars, CTP**, PepsiCo
- Patrick McHugh, CTP**, Tillamook County Creamery Assn.
- Edwin Reardon, CTP**, Clean Harbors, Inc.
- Steven Roberts, CTP**, Deseret Transportation
- Mike Schwersenska, CTP**, Brakebush Transportation, Inc.
- Cris Wallace, CTP**, CDM/E, Holland LP
- Duane Woods, CTP**, Tillamook County Creamery Assn.



Typical of attendee comments were: “This is by far the most valuable learning experience of my career.” “I wish I had done this twenty-five years ago. The quality of people and their level of expertise is so impressive.”

“I say the same thing every year—2026 being no exception—this was the all-around best-ever PFMI. I would feel the same if I went through PFMI myself again—fifteen years on.” said **Mike Schwersenska, CTP**, NPTC Board Treasurer, Chair, NPTC Institute Board of Governors, Vice President of Transportation for Brakebush Transportation, Inc., and Faculty member of PFMI for the past fifteen years. “Each PFMI has a special magic of its own. This is why companies send different team members back year after year. Brakebush has sent eight colleagues through the program. **Norlene Gray, CTP**, our Director of Safety, is now an Institute Faculty member. The ROI for our company can be measured in multi-millions of dollars saved and a solid path of continuous improvement over the long haul.”

Our thanks and appreciation to our generous Institute **SPONSORS**:



Cox Fleet



SAFETY COMPLIANCE SEMINARS

NPTC AND IDEALEASE ARE PLEASED TO ANNOUNCE THE SPRING 2026 SAFETY SEMINAR SCHEDULE beginning next month. Free to NPTC members, these one-day, in-person seminars consist of presentations from industry professionals, discussion among attendees, educational handouts, and lunch—all at no cost to NPTC members. They are designed to give you the strategies and information that fleet managers need to comply with the FMCSA regulations and navigate safety.

- Apr 23** Mobile, AL
- Apr 28** San Leandro, CA
- Apr 30** Tempe, AZ
- May 7** Sun Prairie, WI
- May 28** Tampa, FL
- Jun 11** Aurora, CO

REGISTER FOR SAFETY SEMINAR

Each year more than 3,000 fleet managers benefit from this comprehensive seminar. The one-day, in-person seminars consist of presentations from industry professionals, discussion among attendees, education handouts, and lunch. You will learn about new and proposed regulatory changes and how to enhance your safety program above and beyond regulation requirements with the following topics:

- Review of Safety Technologies available on trucks today
- Update on FMCSA Compliance, Safety, and Accountability program (CSA)
- Drivers: qualifications, drug and alcohol testing, Hours of
- Service regulations
- Vehicle maintenance and inspections

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THANK YOU, DUANE WOODS, CTP

EFFECTIVE FEBRUARY OF THIS YEAR, DUANE WOODS, CTP, retired from Tillamook County Creamery Association thus ending a 35-year career as a private fleet management professional which began in 1991 when he joined Safeway as a Driver Supervisor.



Duane worked for over 26 years with the company with many promotions ultimately up to Director of Transportation Operations, and another 12 years with Albertsons Companies as Senior Director of Transportation Operations.

Duane's retirement also concludes a 15-year career as a volunteer leader and contributor to NPTC and the CTP program.

In 2011, Duane attended the Private Fleet Management Institute (PFMI) and was the "pioneer" CTP graduate from Safeway for that year. For many years thereafter, Duane served as an Expert Fleet Faculty Member of the PFMI until his final session in 2026.

In 2014, Duane was elected to the NPTC Institute Board of Governors. Later, he was elected as the Board Chair and served in that role for six years.

Duane also served on the NPTC Board of Directors, as a member of the NPTC Annual Conference Planning Committee, and member of the Annual Benchmarking Survey Report Advisory Committee.

In 2020, Duane was honored as recipient of the NPTC "Safety Professional of the Year" Award.

NPTC expresses heartfelt thanks and appreciation to Duane Woods, CTP, for his many years of loyal support and dedication to NPTC and the CTP program. We wish him and his family a happy and successful retirement.

BENCHMARKING SURVEY QUESTIONNAIRE

The 2026 Benchmarking Survey Questionnaire has officially launched. Survey respondents can save time by importing last year's data with one click. Participants can download the survey in Excel format; answer sections in the order of their choosing; and save their progress as they go. The primary membership contact of each NPTC Fleet member should have received an email invitation with access to the survey platform. Data submissions are due by Friday, April 10. If you have any questions in the meantime, please email benchmarking@nptc.org.

NPTC INSTITUTE BOARD OF GOVERNORS

CHAIR: Mike Schwersenska, CTP, Vice President, Transportation, Brakebush Transportation, Inc.

VICE-CHAIR: Ray Byrd, CTP, Chief Operating Officer, Tendit Group

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Charles Amen, CTP, Corp. Transportation Ops. Mgr., Hillyard, Inc.

Brian Antonellis, CTP, SVP, Fleet Operations, Fleet Advantage

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David Broome, Founder, TransForce

Mark Carlson, CTP, Enterprise Sales Director, Netradyne

Christine Catarino, Marketing Director, E.A. Dion, Inc.

Kevin Clonch, Group Director, Freight Brokerage, Ryder System, Inc.

Micha Cox, CTP, Area Manager Fleet Operations OTR, Standard Logistics Transportation

Scott Craig, Director, Sales & Financial Consulting, Penske Truck Leasing Company

Bill Cromling, CTP, President, Ross Transportation Services

Tim Eckhardt, CTP, Sr. Director of Safety, Dot Transportation, Inc.

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Jill Glenn, CTP, President, Dedicated Sleep

Albert Hall, CTP, Transportation Operations Manager, Wegmans Food Markets, Inc.

Keith Hazelwood, CTP, Director of Transportation, Batesville Logistics, Inc.

Carol Heinowski, Logistics Manager, Meijer, Inc.

Rob Hoysgaard, Vice President, Truck & Equipment, Wheels

Ellen Ingram, CTP, Vice President, Human Resources & Safety, America's Service Line, LLC

Zaheer Iqbal, CTP, PSP Program & Education Analyst, Tyler Technologies

Rick Joyce, CTP, Sr. National Sales Manager, Cox Fleet

Ted Kabase, CTP, National Sales Manager, Private Fleets, McLeod Software

Walter Kutschal, CTP, CDS, Vice President, Safety & Compliance, Idealease, Inc.

Jeff Letizia, Sr. Director, Private Fleet, Dollar General Corporation

Robert Mann, VP, Government Sales & Diamond Logic Builder, International Motors, LLC

Doug Marcello, Shareholder, Saxton & Stump

Beth Mars, CTP, Transportation Director, PepsiCo

Ian McGriff, Vice President, Marketing & Business Dev., ACT Research Co., LLC

Patrick McHugh, CTP, Senior Logistics Manager, Tillamook County Creamery Association

Cassie Michelsen, CTP, Transportation Manager, Packaging Corp. of America

Beth Potratz, President & CEO, Drive My Way, Inc.

Adam Putzer, CTP, National Sales Director, CPC Logistics, Inc.

Ellie Ramey, Vice President, Sales & Marketing, Kinedyne LLC

Mario Sanchez-Lara, General Manager, N.A. Private Carriers, Cummins Inc.

Brant Schneider, CTP, National Fleet Sales Manager, Alcoa Wheels

Brandon Shaw, Fleet Operations Director, Procter & Gamble Company

Chris Silver, Vice President, Marketing, PrePass

Gregg Stohler, CTP, Vice President, Leasing & Rental Sales, Mack Leasing System, Inc.

Don Taylor, Director, Fleet Safety & Compliance, Reliance, Inc.

John Trahan, CTP, Vice President, Sales & Operations, Centerline Drivers, LLC

Luke Wachtel, SVP, Transportation & Logistics, Platform Science

Barry Weis, Director of Sales & Support, Blue Beacon Truck Wash

Mary Weisensel, CTP, Logistics Manager, Walgreen Oshkosh, Inc.

Don White, CTP, VP, Refrigerated Strategy & Solutions, TEN (Transportation Equip Network)

Stephen White, AVP, Enterprise Sales, Geotab USA, Inc.

Bryon Wiebold, CTP, Industry Relations, Tenstreet

Jeff Wright, Corporate VP, Transportation, The QUIKRETE Companies

The NPTC Institute, officially the Institute for Truck Transportation Management, is the nonprofit education and certification affiliate of the National Private Truck Council.

NPTC/J.J. KELLER WEBCASTS

NEARLY 250 PRIVATE FLEET SAFETY PROFESSIONALS ATTENDED THE WEBCAST EARLIER THIS MONTH ON THE **TRAINER PROVIDER REGISTRY**. Since late 2025, the FMCSA has significantly increased oversight of the Training Provider Registry (TPR), launching widespread audits and removing thousands of non-compliant CDL training providers from the registry. With enforcement activity accelerating, understanding what an ELDT TPR audit looks like and how to prepare for one, has never been more important.

Featured private fleet specialist **Eric Cook, CTP**, Senior Area Manager, HC Transport Inc. provided insights about how his company has managed multiple audits. In addition, the panel covered how the FMCSA selects providers for audit, what to expect during an audit, and which documents inspectors will ask to review.



The webcast was the first in a series of eight webcasts sponsored jointly by NPTC and J. J. Keller & Associates, Inc. and free to all NPTC members. The schedule for the rest of the year follows:

April 29: Non-Domiciled Drivers and English Language Regulation

May 20: Driver Qualification Files

June 17: Driver Medical Qualification

July 22: Hours of Service and ELD Exemptions

August 26: Driver Screening Protocols

Sept 23: Driver Training

To download a previous webcast or to register for an upcoming webcast, visit www.jjkeller.com/nptc.info

COMING EVENTS:

NPTC ANNUAL CONFERENCE

May 9-11, 2026, Orlando, FL

NPTC NATIONAL SAFETY CONFERENCE

September 9-11, 2026, Orlando, FL

CTP EXAM PREPARATION WORKSHOP

January 15, 2027, Orlando, FL

2027 PRIVATE FLEET MANAGEMENT INSTITUTE

January 16-20, 2027, Orlando, FL

2027 CTP EXAMINATION

February 13, 2027

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The CTRE™ Certification Experience

- **5-day immersive training** at J. J. Keller headquarters
- **Hands-on drills and exercises** using FMCSR and electronic field operations training manual (eFOTM) audit models
- **Small group format** for personalized instruction
- **Credential package** upon successful completion of final exam
- **Lunch and snacks** provided daily
- **Ongoing resources** that provide regulatory news, information and expert help as needed



Curriculum Highlights

- Day 1: FMCSR Foundations** — Interpretations, DOT registration, Safety Management Cycle
- Day 2: Driver Qualification & Drug Testing** — DQ files, Clearinghouse requirements, audit exposure
- Day 3: Hours-of-Service Rules** — ELDs, log audits, falsification prevention
- Day 4: Vehicles & Hazmat** — Maintenance programs, DVIRs, cargo securement
- Day 5: Enforcement & Exam Prep** — Audit strategies, CSA scoring, corrective action plans

A CTRE™ Certification turns compliance into your competitive edge and can complement a Certified Transportation Professional (CTP) designation to make you the go-to expert your company relies on.

Ready to lead with confidence? Sign up today!

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