

CTP Insider

A quarterly publication for the Certified Transportation Professional published by the NPTC Institute.

Summer 2019

Quarterly Highlights

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ORLANDO TO HOST NPTC'S

National Safety Conference

*new location...
new exhibit hall...
expanded program!*

NPTC'S NATIONAL SAFETY CONFERENCE, SCHEDULED FOR SEPTEMBER 11-13, 2019, IN ORLANDO, expects to draw nearly 250 private fleet safety professionals from a wide and diverse spectrum of private fleets and supplier companies which are focused on continuous improvement, innovative safety protocols in driver management, and world class safety standards.

This Conference is designed to optimize return-on-investment for all attendees. It is an intense, concentrated overview of key issues of interest and importance to running a private fleet operations at an exceptionally high standard of safety. It features 20 of the leading safety advocates and practitioners in the private fleet community.



NPTC Chair of the Board of Directors and Safety Committee Chair, **Carol Heinowski**, Logistics Manager, Safety & Compliance, at Meijer, Inc., says, "The Safety Conference is just a great venue to learn and network with fleet safety experts who really are on the leading edge of change. Attendees take away dozens of insights and ideas which can be readily implemented in their own fleets, and will see reinforced again and again by various fleet examples how combining the newest equipment technologies with great driver teambuilding is a winning safety strategy."

The program promises to deliver insights, resources and leading management protocols that will help private fleets enhance their safety effectiveness. The program, which will begin at 1 p.m. on Wednesday afternoon, September 11 and will conclude at Noon on Friday, September 13, will feature a series of general sessions, business networking sessions and roundtable discussion forums delivered by a faculty of the nation's leading safety practitioners. Topics to be addressed include:

- New Equipment and Its Impact on Safety
- The Driver Shortage and Driver Recruiting Strategies: Avoiding the Temptation to Shortcut Hiring, Screening and Compliance
- How to Implement a New Safety Bonus Plan that Drives Overall Safety Improvement

continued on page 2



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NPTC
National Private Truck Council

950 N. Glebe Road, Suite 530
Arlington, VA 22203-4183
(703) 683-1300; (703) 683-1217 fax
www.nptc.org

Editor:
Tom Moore, CTP
Sr. Vice President
tmoore@nptc.org

Managing Editor:
Kristen M. Todd
Education Manager
ktodd@nptc.org

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- Integrating Active Safety Technologies
- Data Aggregation Strategies
- Predictive Modeling
- Legislative & Regulatory Update
- Driver Retention/Turnover: How We Lowered Driver Turnover by Creating a Driver Advocate
- New Driver Onboarding and Training Programs
- Working with Third Parties to Improve Safety Compliance
- Building an Effective Commentary Driver Program
- Defensive Driving Coaching
- Safety Improvement Strategies: What Works and What Doesn't
- The Aging Workforce and Its Impact on Safety
- Engaging Younger Drivers
- The Impact of Reduced Truck Speeds on Safety
- Workers' Compensation Reduction Strategies
- Data Aggregation Strategies
- Data Liability – What Should You Be Collecting and What Data Do You Currently Have that Exposes You to Risk
- Fatigue Management Strategies
- Driver Incentive and Recognition Programs
- Driver Compensation and Its Role in Safety Improvement
- Driver Wellness Strategies
- Effective Training Initiatives Delivered Across Various Platforms
- The Role of Truck Maintenance in Improving Safety

FOR THE FIRST TIME, the National Safety Conference will feature an **Exhibit Hall** with more than 30 companies displaying innovative product and service solutions for today's demanding private fleet operators.

The site for the National Safety Conference and Fall Board and Committee meetings will be the **Omni Championsgate Hotel in Orlando**. NPTC has



reserved a block of sleeping rooms at the special discounted rate of \$174.00 per night. This special rate is also available to NPTC guests staying two nights over the weekend following the conference.

To guarantee availability at the \$174.00 rate, make your reservation by August 10, 2019. Call Omni reservations at (800)843-6664 and identify yourself as attending the "National Private Truck Council (NPTC)" meetings or click here to make your room reservation [ONLINE HERE](#).

TOP MOTOR CARRIER SAFETY OFFICIALS TO ADDRESS NATIONAL SAFETY CONFERENCE

NPTC IS PLEASED TO ANNOUNCE that **Ray Martinez**, Administrator for the Federal Motor Carrier Safety Administration and **Bruce Landsberg**, the Vice Chairman of the National Transportation Safety Board, will address the **NPTC National Safety Conference September 11-13 in Orlando**. Specifically Martinez will speak on Friday morning, September 13 while Landsberg will speak at the general session on Thursday, September 12.

Martinez is the sixth FMCSA Administrator since its establishment by Congress in 2000. Nominated by President Trump and confirmed by the U.S. Senate, Ray was sworn into office by U.S. Department of Transportation Secretary Elaine L. Chao on February 28, 2018. The Agency he leads regulates more than 530,000 trucking companies, 12,000 bus and motorcoach operators and approximately 4 million interstate commercial driver's license (CDL) holders.

He possesses extensive experience in highway safety, large agency management and public service. Immediately prior to his arrival at FMCSA, Martinez served for eight years as Chairman and Chief Administrator of the New Jersey Motor Vehicle Commission where he was involved in all aspects of roadway safety. As Chief Administrator, he oversaw 2,500 employees and was responsible for a \$330 million annual operating budget as well as more than \$1 billion in annual revenue. Additionally, he was a member of the State Planning Commission, which handled matters including land use, transportation planning and environmental protection.

During the administration of George W. Bush, he served as Deputy Chief/Acting Chief of Protocol at the U.S. Department of State, representing the President in official matters with 186 foreign Ambassadors in Washington, D.C., as well as frequently traveling with the President and other senior-level U.S. delegations on diplomatic missions abroad.

He previously served for five years as Commissioner of the New York State Department of Motor Vehicles overseeing a network of 129 offices statewide, providing customer service to more than 20 million residents each year. In this role, he also served as Chairman of the State Highway Traffic Safety Committee.

Landsberg was sworn in as Vice Chairman of the National Transportation Safety Board on August 7, 2018, to become its 43rd Member.

Before coming to the NTSB, Vice Chairman Landsberg was with the Aircraft Owners and Pilots Association from 1992 to 2014 where he served as executive director of the Air Safety Foundation until 2010, and then as president of the AOPA Foundation and Air Safety Institute until he retired in 2014. Under his leadership the organization received international recognition and numerous awards for promoting light aircraft safety. During his AOPA tenure he conducted countless safety seminars and wrote a monthly column on aviation safety for its magazine, AOPA Pilot.

He has served on many government committees promoting aviation safety, including assignments as industry co-chair for runway safety, the General Aviation Joint Steering Committee and NASA's Aviation Safety Reporting System. He has also served on college advisory boards and was a long-time judge for the National Air Traffic Controllers Association's Archie League Award, which recognizes ATC controllers' lifesaving efforts to pilots in distress.



NPTC/INTERNATIONAL TRUCKS DRIVER ALL-STAR PROGRAM

NEARLY TWO DOZEN DRIVERS WILL BE RECOGNIZED AS NPTC NATIONAL DRIVER ALL-STARS during the **NPTC National Safety Conference, September 11-13**. This unique program, co-sponsored by International Trucks / Navistar, Inc., is designed to recognize NPTC private fleet drivers for meeting high performance standards in the fields of customer service, safety and compliance. It recognizes the top drivers of NPTC Fleet member companies based on how they perform against their own internal customer service metrics. This program provides a way to recognize any private fleet driver for delivering the high levels of customer service with which private fleets distinguish themselves.

The ceremony recognizing this year's National Driver All-Stars will be on September 12, 2019.

25TH ANNIVERSARY

CERTIFIED
CTP
TRANSPORTATION
PROFESSIONAL

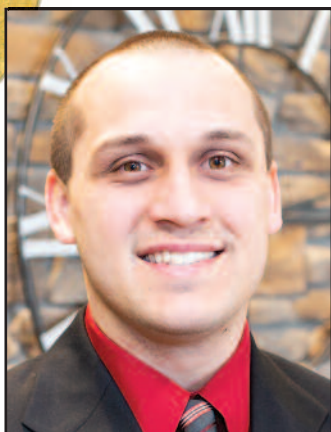
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CTP PROFILE

BY GARY PETTY
PRESIDENT AND CEO
NATIONAL PRIVATE TRUCK COUNCIL



TJ Mummert, CTP
Top Graduate – CTP Class of 2019
Logistics Analyst
ProVia Logistics, LLC

Once You Get In Transportation, You Grow To Like It

BORN AND RAISED IN THE TIGHT-KNIT, SMALL TOWN COMMUNITY of Xenia, Ohio (famous for the “Xenia Tornado” which destroyed half the town’s buildings in 1974), **TJ Mummert, CTP**, was officially honored at NPTC’s Annual Conference in April as the Top Graduate in the Certified Transportation Professional (CTP®) Class of 2019.

He serves as Logistics Analyst for ProVia Logistics, LLC, a family-owned, faith-based company based in Sugarcreek, Ohio with six facilities in Ohio and Mississippi. He and his wife Holly have two children, Adalee, age five, and Lincoln, age three.

ProVia manufactures professional-class doors, windows, siding, stone, and roofing products, with their mission being “To serve, by caring for details in ways others won’t,” enabling them to fulfill their vision, “To be the premier building products manufacturer, providing unmatched quality and service.

TJ attended Mount Vernon Nazarene University where he completed a bachelor’s degree in business management. After graduation, he took a management training position with XPO Logistics, and worked his way up to a Service Center Manager. He served at Conway for over four years before joining ProVia as a Logistics Analyst where he has worked for over three years. “I wasn’t planning for a career in transportation, but once you get in you grow to like it,” says TJ.

In this position, he serves as a resource to help analyze costs, implement ELD and route optimization technologies, equipment specifying and purchasing, and planning new routes for the fleet, among other assignments. He was first introduced to NPTC a few years ago by a local OEM truck dealer. TJ attended the NPTC 2018 Annual Conference, enrolled in the 2019 Private Fleet Management Institute, and sat for the CTP exam in February 2019.

“I took quite a bit away from attending PFMI and going through the CTP program,” says TJ. “The information available through NPTC provided a good measuring stick for how we can improve our fleet, especially in safety. We now have a network of resources to call on if we need help in a certain area. PFMI was well worth the time and effort. You will get out of it what you put into it—it’s just a full docket of new things to learn.”

**“We are running our
fleet in a more efficient
way with the help of
our NPTC experience and
connections.”**

Since getting active with NPTC, ProVia Logistics, LLC has brought on a full-time safety coordinator to fortify our safety culture. “We are running our fleet in a more efficient way with the help of our NPTC experience and connections. The benchmarking report is a good resource, as was attending the annual conference. We have become open to ideas on how to make our fleet more valuable to our customers. Events like PFMI are a good way to come across those ideas or network to find different solutions.

We plan to attend the National Safety Conference in the fall.”

ProVia’s private fleet consists of 43 tractors, 78 trailers, and 51 drivers. Drivers are an important component of the company’s premium service pledge. “Our drivers deliver to dealer stores and are the ‘faces and personalities’ of our top-notch customer service. A lot of our products are custom made and manually-loaded and unloaded by the drivers.”

Taking the CTP exam was “a whirlwind experience.” “The week of the exam a sickness had run through everyone in my house except me. I hoped that I dodged it, but two days before the exam it got me! I took Thursday and Friday off work, and my wonderful wife Holly quizzed me while I was home sick. Then ProVia’s Director of Distribution, Wyman (who also earned his CTP certification), drove us three hours to take the exam on Saturday. I am grateful that ProVia continually invests in its employees and gave us this opportunity. It is an honor to be recognized.”



ON BEHALF OF THE NPTC BOARD OF DIRECTORS, NPTC INSTITUTE BOARD OF GOVERNORS, AND THE ANNUAL CONFERENCE PLANNING COMMITTEE, we wish to express our thanks and appreciation to the more than 1,200 total attendees, including anear record number fleet member companies and first-timers, for making NPTC 2019 one of the best annual meetings in the Council's history.

A total of **168 trucking industry supplier/vendor companies** had booths exhibiting their products and services to packed-in crowds of hundreds which "stampeded" into the Exhibition Hall and Trade Show at the opening minutes on Sunday and Monday, after competing in wildly popular pre-show gift certificate drawings held just outside the exhibit hall entrance. Enthusiasm and high energy characterized the spirit and mood on the exhibit hall floor throughout the conference, setting the stage for perhaps an even bigger show for 2020.

Plus, the annual conference featured more than **23 workshops** and nearly **50 private fleet professional speakers**. In addition, there were more than **40 Best Practices Breakfast Roundtable** discussions.

NPTC BOARD OF DIRECTORS

The NPTC Board of Directors, under the leadership of Chair **Carol Heinowski**, Logistics Manager, Safety and Compliance, Meijer, Inc., Vice Chair **Mike Schwersenska, CTP**, Director of Transportation/Logistics, Brakebush Transportation, Inc., **Chuck Amen, CTP**, Manager, Transportation Operations, Hillyard, Inc., was elected secretary of the Board, and Treasurer **Bedford Monday, Jr., CTP**, Director of Warehouse Operations, The Schwan Food Company welcomed newly elected Board members **Pat Toler, CTP**, Director of Freight & Warehousing, Marzetti Company; **Paul Miller, CTP**, Director of Transportation, Merchants Distributors; **Keith Frantz, CTP**, DOT Compliance Manager, ADM Trucking, Inc.; and **Rosemary Schaffer, CTP**, Director, Non-Profit Business, Penske Truck Leasing Company.

They join existing board members **Lewis Allen, CTP**, Director, Fleet Operations, Aaron's, Inc.; **David Barth, CTP**, Transportation Area Manager, Wegmans Food Markets, Inc.; **Erle Bergstrom, Jr., CTP**, Transportation/Fleet Manager, Orscheln Farm and Home LLC; **Megan Chan, CTP**, Fleet Safety & Compliance Manager, Mondelez International LLC; **Luann Dunkerley**, Sales Leader – NE Territory, The CEI Group, Inc.; **Brian Johnston, CTP**, Sr. Director of Transportation, Core-Mark International; **Robert Larsen**, Sr. Director, Business Services Marketing, J.J. Keller & Associates, Inc., **Robert Mann**, Vice President and Assistant General Manager, Vocational Business, International Truck/Navistar, Inc.; and **Larry Ogg, CTP**, Director of Logistics, Universal Forest Products, Inc.; **Mari Roberts, CTP**, Senior Director of Transportation, Frito-Lay, Inc., and **Gary Petty**, NPTC President and CEO.

Outgoing Board member **Mike Noble**, Senior Director of Fleet Safety, Walmart Transportation, Inc., was presented with a special plaque of appreciation for his service and contributions.

In the News



Jeff Ferrell, CTP, has been named Director of Field Sales-National Accounts, for J. J. Keller & Associates, Inc.



William Gruendike, CTP, has been named IMOPS Senior Fleet Capability Manager at PepsiCo



Doug Simpson, CTP, has been named Ohio Terminal Manager at Dot Transportation, Inc.

At its April meeting, the following individuals were elected to the NPTC Institute Board of Governors:



Susan Baranczyk, Corporate Communications & Corporate PR, J. J. Keller & Associates, Inc.



Jeff Dykes, Director, Sales & Support, Blue Beacon Truck Washes



Matt Peterson, CTP, Director, Mack Leasing System/ Volvo Truck Leasing System



Hayden Cardiff, Chief Executive Officer, Idelic



Jim Griffin, Chief Operating Officer & Chief Technical Officer, Fleet Advantage



Jill Quinn, President, Centerline Drivers, LLC

NPTC/LYTX, INC.

DRIVER HALL OF FAME & FLEET SAFETY AWARDS

THE NATIONAL PRIVATE TRUCK COUNCIL AND LYTX, INC., official sponsor of the Driver Hall of Fame and Fleet Safety Awards, recognized four drivers, who collectively had driven for more than 167 years while racking up more than 16 million miles of service. This year's inductees into the [NPTC/Lytx Driver Hall of Fame](#) were:



Dana Alitz
John Deere
assigned by
CPC Logistics, Inc.



Joe Choplin
Unifi Manufacturing, Inc.



Kenneth George
Hy-Vee, Inc.



Larry Johnson
Messer, LLC.

NPTC also recognized those fleet members who continue to elevate safety performance during the Annual Conference. "The [NPTC/ Lytx Fleet Safety Awards](#) program recognizes NPTC member companies that work to make safety a priority in their private fleets' operations," said **Carol Heinowski**, Logistics Manager, Safety and Compliance for Meijer, Inc. and Chair of the NPTC Board of Directors and Chair of the NPTC Safety Committee. "The Fleet of the Year Awards in particular recognize companies with the lowest ratio of accidents per million miles for the past year." The 2019 winners (based on safety performance achieved in 2018) are:



LOCAL OPERATIONS

First Place: **Blain Supply, Inc.**
Second Place: **Andeavor Logistics LP**
Third Place: **Hydrite Chemical Company**

REGIONAL OPERATIONS

First Place: **Orscheln Farm and Home, LLC**
Second Place: **VF Jeanswear, Inc.**
Third Place: **Contract Transportation Systems/ The Sherwin-Williams Company**

MIXED OPERATIONS (Small Fleet – less than 50 vehicles)

First Place: **Metal Exchange Corporation**
Second Place: **Sugar Foods Corporation**
Third Place: **Avery Dennison**

MIXED OPERATIONS (Large Fleet – 50 vehicles or more)

First Place: **New South Express, Inc.**
Second Place: **Baxter Healthcare Corporation**
Third Place: **Atlas Trucking Company LLC**

Also recognized, were those fleets with outstanding and/or improved safety records based upon their crash rates. Winners of the [Gold Seal](#), awarded to fleets with a terminal that experienced ZERO crashes in 2018, include:

ADM Trucking, Inc.
Hittman Transport Services
The Home Depot, Inc.

Winners of the [Silver Seal](#), presented to those companies with a terminal that reduced its vehicle crash rates by 40% or more compared to the previous year, were:

CTS/The Sherwin-Williams Co.
Dot Transportation, Inc.

The [Bronze Seal](#) recognition is presented to companies with a terminal that reduced its vehicle crash rates by 20% to 39% from the previous year. The winners of the Bronze Seal are:

ADM Trucking, Inc.
Hittman Transport Services



Gary Petty, President and CEO of the National Private Truck Council (*left*), and Del Lisk, CTP, Vice President of Safety Services, Lytx (*right*), recognize the NPTC/Lytx Driver Hall of Fame inductees (from left) Dana Alitz, John Deere Shared Services, assigned by CPC Logistics, Inc.; Kenneth George, Hy-Vee, Inc.; Joe Choplin, Unifi Manufacturing, Inc.; and Larry Johnson, Messer, LLC.



Class of 2019 GRADUATION

NINETY TRANSPORTATION PROFESSIONALS achieved the prestigious designation of Certified Transportation Professional® (CTP) by the NPTC Institute, the educational and professional certification arm of the National Private Truck Council (NPTC). The CTP program is sponsored by J. J. Keller & Associates, Inc.

Since the CTP designation was first introduced in 1993, nearly 1,800 fleet and transportation professionals have earned the right to add CTP after their name. CTPs are raising industry standards, and in turn, increasing the respect and prestige of the fleet and transportation profession.

"These new Certified Transportation Professionals, have demonstrated the knowledge and ability to understand complex operational and regulatory issues, identify and evaluate potential



costs and savings, and develop systems and practices that best meet their company's transportation needs and objectives," said **Mari Roberts, CTP**, Chair of the NPTC Institute Board of Governors that oversees the program and Senior Director of Transportation, Frito-Lay, Inc. "The CTP designation is a benchmark of excellence earned by a special few, but available to any fleet or transportation specialist will to make the necessary commitment of dedicated effort."

Each year, *Fleet Owner Magazine* sponsors the CTP Top Graduate Award. This year's Top Graduate was **TJ Mummert, CTP**, Logistics Analyst for Provia Logistics.



NPTC/TRANSFORCE GROUP

PROFESSIONAL LEADERSHIP AWARDS

THE NATIONAL PRIVATE TRUCK COUNCIL AND TRANSFORCE GROUP, OFFICIAL SPONSOR OF THE AWARDS introduced and welcomed this year's award winners recognized for their significant contributions to NPTC, their profession, and the private fleet community. The award recipients were:



PRIVATE FLEET EXECUTIVE OF THE YEAR
Michael Schwersenska, CTP
Brakebush Transportation, Inc.



PRIVATE FLEET MANAGER OF THE YEAR AWARD
Brian Johnston, CTP
Core-Mark International



PRIVATE FLEET SAFETY PROFESSIONAL OF THE YEAR AWARD
Keith Frantz, CTP
ADM Trucking, Inc.



NPTC EXCELLENCE IN MEMBERSHIP, FLEET AWARD
Andrea Viele, CTP
Nestle Transportation Company



NPTC EXCELLENCE IN MEMBERSHIP, ALLIED AWARD
Gina Vecchioni, CTP
PACCAR Leasing Company



ALLIED MEMBER OF THE YEAR AWARD
Trimble Transportation



NPTC EXCELLENCE IN BACKHAULING AWARD
Scott Willert
America's Service Line

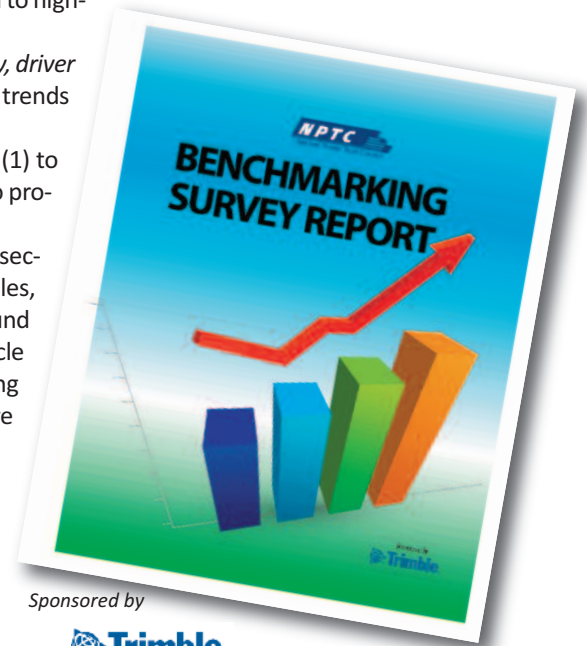
2019 BENCHMARKING SURVEY UPDATE

LATER THIS SUMMER, NPTC WILL RELEASE ITS 2019 BENCHMARKING SURVEY REPORT, which examines a number of key operational, performance issues and is designed to validate private fleet performance based on comparative peer data; to identify areas of improvement and opportunity; and to highlight significant trends affecting private fleet practitioners.

The benchmarking survey delves into key operational areas such as *safety, technology, driver turnover, compensation, operational costs, equipment* and *maintenance* to identify key trends and best practices.

As in previous surveys, the most common reasons for operating a private fleet are (1) to gain direct control of transportation capacity on demand, (2) to control costs, and (3) to provide consistent and high-quality customer service.

Private fleets stand out as a dynamically growing transportation market. The largest sector of the trucking industry, they account for approximately 50% of all Class 8 truck sales, and own or lease some three out of four Class 4 through Class 8 trucks on the road. Around 40% of all leased trucks are to private fleet companies. In 10 years, the private fleet vehicle count has risen by 50% among the top several hundred companies, even as the existing populations has become more efficient. And, a majority of private fleet managers (more than two-thirds) plan to add trucks to their fleet capacity in the years ahead.



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CTP CLASS OF 2020 NOW FORMING

CANDIDATES FOR THE CERTIFIED TRANSPORTATION PROFESSIONAL® (CTP) PROGRAM ARE ENCOURAGED TO REGISTER NOW for their places in the Class of 2020. The Eligibility Application deadline is **October 1, 2019**. The program is sponsored by J. J. Keller & Associates, Inc.

By earning the CTP designation, you join a group of transportation professionals who have made a commitment to the private fleet industry, to an ongoing pursuit of career advancement, and to continuing enhancement of their knowledge and skills. Top management will readily identify you as a professional with the experience and knowledge to direct and administer a private fleet, traffic, or transportation operation.

To learn more about the CTP® program, visit www.nptc.org.

COMING EVENTS:

NPTC/J.J. KELLER WEBCASTS

- July 17, 2019: "AOBRD to ELD transition: Auditing Electronic Logs (and Using the Other Data That's There)"
- July 18, 2019: "Fatigue Management Strategies and Hours-of-Service"

NATIONAL SAFETY CONFERENCE

September 11-13, 2019 – Orlando, FL

2020 CTP ELIGIBILITY APPLICATIONS DUE

October 1, 2019

NPTC/J.J. KELLER WEBCASTS

- October 16, 2019: "Vehicle Maintenance Requirements and Best Practices"
- October 17, 2019: "How Fleets Are Implementing Advanced Vehicle Safety Systems to Drive Safely"

2020 CTP EXAM APPLICATIONS DUE

November 15, 2019

2020 CTP EXAM PREP WORKSHOP

January 17, 2020, Jacksonville, FL

2020 PRIVATE FLEET MANAGEMENT INSTITUTE

January 18-22, 2020, Jacksonville, FL

2020 CTP® EXAM

February 8, 2020, offered at 40 locations across the country

NPTC 2020 ANNUAL CONFERENCE AND EXHIBITION

April 26-28, 2020 Cincinnati, OH

NPTC AND J. J. KELLER & ASSOCIATES WEBCAST UPDATE

TUNE IN THIS MONTH to participate in one of two webcasts jointly sponsored by NPTC and J.J. Keller & Associates.

July 17, 2019: AOBDR to ELD transition: Auditing Electronic Logs (and Using the Other Data That's There). In this webcast we will discuss how a carrier should be auditing logs and taking action on the "other data" that an electronic logging system is generating. We will also discuss what a carrier can do when it comes to daily operations, internal auditing and making sure drivers are not creating false logs or operating unsafely. The featured fleet presenter will be **Shawn A. Hyche**, National Logistics Safety Manager, Essendant Inc.



July 18, 2019: Fatigue Management Strategies and Hours-of-Service. In this webcast, we will discuss the hours-of-service regulations as they stand today and any official action that might be underway to change them. In addition, we will explore how to deal with unassigned driving time (correctly). Developing a company policy on use of the FMCSA "personal conveyance" guidance promotes efficiency, supports safety and protects your company from litigation. We will also look at other methods used counter fatigue, and where information can be found to help you develop a cohesive fatigue management program. The featured fleet speaker will be **Darryl McCabe**, Transportation EHS Manager, Frito Lay, Inc.



MARK YOUR CALENDAR FOR THESE FUTURE WEBCASTS:

October 16 "Vehicle Maintenance Requirements and Best Practices"

In this webcast we will be discussing the regulatory and non-regulatory aspects of developing, implementing, and making adjustments to a systematic maintenance program that allows for safe, compliant, and efficient operation of a fleet's vehicles. We will discuss how a well-managed vehicle maintenance program can reduce costs and keep your fleet running safely, smoothly, and within the confines of the regulations.

October 17 "How Fleets Are Implementing Advanced Vehicle Safety Systems to Drive Safety"

With traffic volumes increasing, and other drivers becoming more distracted, it is becoming more difficult for your drivers to avoid all accidents. This is where currently-available electronic safety systems can help. In this webcast we will have a brief discussion of the electronic safety systems that are presently available on commercial motor vehicles and the specific type of accidents they can help the driver avoid.

To reserve your spot at one or more of these webcasts or if you wish to download a previous earlier webcast, please visit www.jjkeller.com/nptcinfo

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Del Lisk, CTP, Vice President, Safety Services, Lytx

Robert L. Mann, V.P. & Assistant General Manager, Vocational Business, International Truck/Navistar, Inc.

Laura McMillan, CTP, Vice President, Training Development, Instructional Technologies, Inc.

J. Bedford Monday, Jr., CTP, Director of Warehouse Operations, Schwan Food Company

William E. Perry, CTP, CDS, Safety & Compliance Specialist, Hill's Pet Nutrition, Inc.

Matt Peterson, CTP, Director, Mack Leasing System/ Volvo Truck Leasing System

Jill Quinn, President, Centerline Drivers, LLC

Gayle Robertson, President, BOLT System

Mike Schwersenska, CTP, Director of Transportation & Logistics, Brakebush Transportation, Inc.

Robert W. Slaughter, CTP, Sr. Regional Operations Manager, Murphy-Brown LLC

George "Bill" Sleeth, Sr., General Transportation Manager, Walmart Transportation

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Don White, CTP, Vice President of Business Development Cooling Concepts, LLC

Scott Willert, President, America's Service Line, LLC

Mike Willey, CTP, Assistant General Manager, PACCAR Leasing

James T. Wood, Vice President, Sales, Penske Truck Leasing Company

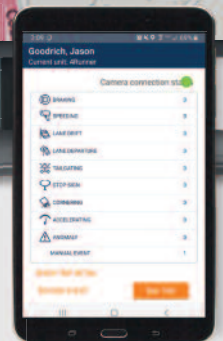
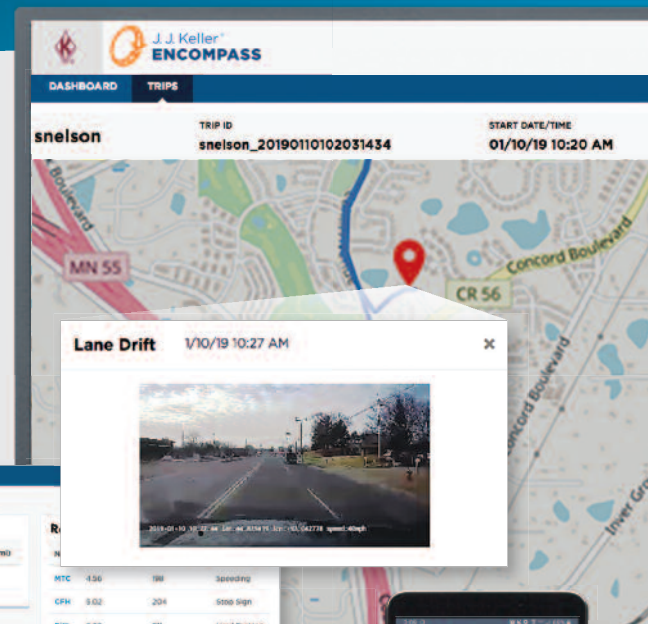
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THURSDAY

Networking Breakfast &
Exhibit Hall

General Session

National Driver All-Stars
Recognition Ceremony

Buffet Lunch and Exhibit Hall

Concurrent workshops and
facilitated discussions

Networking Reception &
Exhibit Hall

FRIDAY

Networking Breakfast &
Exhibit Hall

General Session

Concurrent workshops and
facilitated discussions

Adjourn before Noon

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