



FEBRUARY 2020

By Gary Petty, president and CEO  
of the National Private Truck Council.  
His column appears monthly  
in *Fleet Owner*. The council's  
website is [www.nptc.org](http://www.nptc.org).



## NPTC PRIVATE FLEET MANAGEMENT INSTITUTE

With 120 private fleet professionals in attendance, the recent Private Fleet Management Institute set a new high-water mark in terms of attendance, level of interaction, and exchange of new ideas, strategies and resources.

"This year's PFMI was exceptional by every standard," said Mari Roberts, CTP, chair of the NPTC Institute Board of Governors and senior director of transportation at Frito-Lay Inc. "As a former PFMI attendee and member of the CTP Class of 2009, I have witnessed first-hand the exceptional growth of the program, which broadens the professional knowledge and enhances the personal effectiveness of the participants.

"With 15 top-notch expert private fleet practitioners as speakers, facilitators and trainers," she continued, "a robust curriculum of intense and substantive state of industry topics presented, and a terrific mix of experienced fleet and supplier/vendor representative attendees representing a broad cross-section of business sectors, industries, products and services, the PFMI surpassed its reputation as a first-class learning experience. Simply put, it gets better with each year!"

NPTC wishes to express its thanks and appreciation to the following private fleet professionals who will serve as the 2020 PFMI faculty:

- Lewis Allen, CTP, director of fleet operations, Aaron's Inc.
- Meghan Chan, CTP, fleet safety & compliance manager, Mondelez Global

- Ann-Marie Daugherty, CTP, vice president of logistics, Talon Logistics/Giant Eagle

- Jessica Dalessandro, CTP, PCQI, SQFP, fleet manager/director of compliance and food safety, Weinstein Wholesale Meats/Perishable Distribution Solutions

- Scott Duvall, CTP, regional supervisor of driver operations, Medline Industries Inc.

- Chris Fada, CTP, general manager, Ross Transportation Services Inc.

- Keith Frantz, CTP, DOT manager, ADM Trucking, Inc.

- Ellen Ingram, CTP, director of human resources, America's Service Line

- Randy Maddox, CTP, regional manager, Oldcastle APG - Adams

- Mike Mason, CTP, national compliance manager, Nestle Transportation Co.

- Bedford Monday, CTP, facilities operation manager, Schwan Food Co.

- Mari Roberts, CTP, senior director of transportation, Frito-Lay Inc.

- Mike Schwersenska, CTP, director of transportation and logistics, Brakebush Transportation Inc.

- Rick Van Gemert, director of safety and compliance at Sentinel Transportation

- Ed Welch, CTP, capital sourcing manager, Perdue Farms Inc.

For more information about the Private Fleet Management Institute or the special one-day certification exam workshop, visit NPTC's website at [www.nptc.org](http://www.nptc.org) or call Tom Moore at 703-838-8898.

### SAVE THE DATE

Make your plans now to attend the NPTC 2020 Annual Education Management Conference and Exhibition on April 26-28, 2020, at the Hilton Cincinnati Netherland Plaza Hotel and the Duke Energy Convention Center in Cincinnati, OH.

NPTC 2020 will feature general sessions, workshops and interactive roundtable discussions as well as an exhibit—all geared at improving your knowledge of private fleet operations, awareness of best practices from other leading private fleet professionals, and exposure to top private fleet resources, solutions and suppliers.

The Annual Conference Planning Committee, representing both fleet and allied NPTC member companies, has assembled an expanded lineup of 30 high-impact education workshops that will be offered.

The Exhibit Hall is quickly filling up with companies that will be showcasing state-of-the-art equipment, technology and services catering to the transportation industry. So make your plans to join us!

### LEGISLATIVE/REGULATORY COMMITTEE CALLS

As a reminder, all NPTC members are invited and encouraged to participate in the Washington Report, a monthly conference call of the Legislative and Regulatory Committee featuring NPTC General Counsel Rick Schweitzer. The meeting is held on the second Monday of each month at 11:30 a.m. EST.

## NPTC/J.J. KELLER WEBCASTS

NPTC and J.J. Keller & Associates Inc. have announced the lineup of topics for the 2020 webcast series that are free to all NPTC members.

- **March 18**—*The Federal Motor Carrier Safety Administration's (FMCSA's) new Drug and Alcohol Clearinghouse.* Effective January 6, 2020, FMCSA's Drug and Alcohol Clearinghouse began requiring FMCSA-regulated motor carriers to record information about a driver who fails a drug and/or alcohol test; refuses to submit to a drug and/or alcohol test; and successfully completes a substance abuse program and is legally qualified to return to duty. Motor carrier requirements and processes for making entries and queries will be covered in this webcast.

- **March 19**—*Driver qualification and screening.* There are many regulations devoted to qualifying a driver, specifically sections in Parts 382, 383, and 391. However, there is much more to "qualifying" a driver than following the regulations. Policies and procedures a carrier should have in place to make sure it is not hiring an unqualified driver will be discussed in this webcast.

- **May 20**—*Using DataQs to challenge accident determinations.* As FMCSA has made the crash preventability demonstration program permanent, it has become incumbent that motor carriers understand how the program works. In this webcast, we will review what FMCSA considers an accident, how carriers are to record them, and the process of challenging the DOT classification of the accident via FMCSA's DataQs website.

- **May 21**—*Accident protocols.* One of your drivers has been involved in a serious accident. Now what? So many things need to be done correctly, and one mistake can have catastrophic consequences. What steps should you take to prepare for a serious accident? What do you need to do in the first critical hours after the accident? And what do you need to do in the weeks, months, and even years that follow? All will be discussed in this webcast.

- **July 1**—*Roadside inspections.* Roadside inspections can be a stressful and sometimes confusing experience for your

driver. This webcast will provide carrier personnel with knowledge that can be shared with company drivers to not only help reduce the stress of a roadside inspection but help improve the outcome. In this webcast, we will discuss:

- \* How are drivers and vehicles selected for inspections?

- \* What are the process and procedures involved in an inspection?

- \* What will be asked of the driver?

- \* How and why should you share this information with your drivers?

- **July 16**—*How to survive a DOT safety audit.* The different types of investigations conducted by FMCSA and the regulations and processes involved in an FMCSA investigation (audit) will be discussed, including:

- \* Selection process used by FMCSA to select carriers for investigation.

- \* "Six factors," including the required records used in each factor.

- \* Selection method used by the investigator when deciding which drivers and vehicles to audit.

- \* Audit scoring/carrier safety ratings.

- **October 14**—*Driver fatigue and hours of service.* In this webcast, we will discuss hours-of-service regulations as they stand today and any official action that might be underway to change them. In addition, we will explore how to deal with unassigned driving time (correctly). Developing a company policy on use of the FMCSA "personal conveyance" guidance promotes efficiency, supports safety, and protects your company from litigation. We will also look at where information can be found to help you develop a cohesive fatigue management program.

- **October 15**—*Medical qualifications for drivers.* The seemingly ever-changing driver qualification requirements will be looked at in this webcast. Driver qualification file requirements and updates to background materials that medical examiners use will be discussed, as well as the present status of, and potential upcoming changes to, the driver qualifications standards. This will include sleep apnea, insulin dependent diabetes, and monocular vision.

## coming events...

Mark your calendars now for the following upcoming events:

- ▶ **February 3**—NPTC Driver Hall of Fame and Fleet Safety Award applications due
- ▶ **February 8**—CTP exam offered at various locations across the country
- ▶ **April 26-28**—NPTC Annual Conference & Exhibition, Cincinnati, OH
- ▶ **September 9-11**—National Safety Conference, Orlando, FL

## 2020 SAFETY AWARD APPLICATIONS

NPTC and Lytx Inc. offer two different ways in which your fleet and your drivers can be recognized for their commitment to improving high-way safety:

- **Fleet Safety Awards:** These awards recognize fleets for outstanding and/or improved safety records based on their crash rates. First, second and third place awards are given for large and small fleets in each of the three operational categories (local, regional, mixed). These awards also present gold, silver and bronze seal certificates to private fleets that have reduced their vehicle accident frequency rates.

- **Driver Hall of Fame:** The NPTC Driver Hall of Fame honors four exceptional drivers each year who are inducted into this elite group. A driver must have driven 3 million miles, 20 years, or 50,000 hours with no preventable accidents. Drivers must be a regularly employed full-time, leased, or dedicated driver of an NPTC member company who is actively driving until time of induction.

Applications must be received by February 3, 2020.