



JUNE 2018

By Gary Petty, president and CEO of the National Private Truck Council. His column appears monthly in *Fleet Owner*. The council's website is www.nptc.org.



RECAP OF 2018 NPTC ANNUAL CONFERENCE

On behalf of the NPTC board of directors, NPTC Institute Board of Governors, and Annual Conference Planning Committee, we wish to express our thanks and appreciation to the 1,235 total attendees, including a record number of fleet member companies and first-timers, for making NPTC 2018 one of the best annual meetings in the council's history. Following are highlights of the recent three-day event held in Cincinnati.

A total of 164 trucking industry supplier/vendor companies had booths exhibiting their products and services to packed-in crowds of hundreds. People stampeded into the exhibition hall and trade show at the opening minutes after competing in wildly popular preshow gift certificate drawings held just outside the exhibit hall entrance. Enthusiasm and high energy characterized the spirit and mood on the exhibit hall floor throughout the conference, setting the stage for perhaps an even bigger show next year.

After the 2019 booth selection meeting, it was revealed that about 73.5% of exhibit booths, with a higher average square-footage count than recorded after last year's show, have already been sold for next year—with many exhibitors significantly increasing their booth sizes. Thank you for this exceptional level of support.

NPTC president and CEO Gary Petty, assisted by Mike Stapleton, vice president of industry relations at SmartDrive

Systems, official sponsor of the Professional Leadership Awards, introduced and welcomed this year's award winners who were recognized for their significant contributions to NPTC, their profession, and the private fleet community.

The Dan Smith Life Achievement Award, the council's highest and most prestigious honor, was awarded to Dan Norris, CTP, recently retired from the position of fleet director for Pepsi Beverages in the Mid-Atlantic and Northeast Regions. He spent 33 years in the beverage business working in operational roles in transportation, warehouse, production, and fleet maintenance.

Other award recipients were:

- Bill Hartman, CTP, VF Jeanswear, NPTC Private Fleet Executive of the Year
- Erle Bergstrom, CTP, Orscheln Farm and Home, NPTC Fleet Member of the Year
- Todd Porter, Sentinel Transportation, NPTC Private Fleet Safety Professional of the Year
- Chuck Amen, CTP, Hillyard Inc., NPTC Excellence in Membership Award (Fleet)
- John Trahan, CTP, Centerline Drivers, NPTC Excellence in Membership Award (Allied)
- Vigillo, a SambaSafety Company, Allied Member of the Year
- Jacob Klingbeil, CTP, Walgreen Oshkosh, NPTC Excellence in Backhauling Award

NPTC BOARD OF DIRECTORS

Carol Heinowski, logistics manager of safety and compliance, Meijer Inc., was elected chairman of the NPTC board of directors at the group's Annual Education Management Conference and Exhibition. She replaces Bill Hartman, CTP, senior fleet manager, VF Jeanswear.

Also elected as NPTC officers were: Vice Chair, Mike Schwersenska, CTP, director of transportation/logistics, Brakebush Transportation Inc.; Secretary, Chuck Amen, CTP, corporate transportation operations manager, Hillyard Inc.; and Treasurer, Bedford Monday, CTP, facilities operations manager, The Schwan Food Company.

Other newly elected board members were Lewis Allen, CTP, director of fleet operations, Aaron's Inc.; David Barth, CTP, transportation area manager, Wegmans Food Markets; Luann Dunkerley, sales leader – NE Territory, The CEI Group Inc.; Brian Johnston, CTP, senior director of transportation, Core-Mark International; Robert Larsen, senior director, business services marketing, J.J. Keller & Associates; and Larry Ogg, CTP, director of logistics, Universal Forest Products.

Continuing their service on the board are Erle Bergstrom, Jr., CTP, Orscheln Farm and Home; Megan Chan, CTP, Mondelez International; Peter Dames, Paccar Leasing; Cameron Hafer, CTP, Trans Papa Logistics/Papa John's; Robert Mann, International Truck/Navistar Inc.; Mike Noble, Walmart Transportation Inc.; Mari Roberts, CTP, Frito-Lay Inc.; and Gary Petty, NPTC president and CEO.

DRIVER HALL OF FAME AND FLEET SAFETY AWARDS

Four truck drivers who have together logged more than 17 million miles of safe driving in about 170 combined years of service were honored by the National Private Truck Council (NPTC) and inducted into the NPTC/Lytx Driver Hall of Fame last month during the annual conference in Cincinnati, OH.

The drivers are Rob Harmeyer, Batesville Logistics; Frank Rice, Jr., Shaw Transport Inc.; Larry Thorp, Orscheln Farm and Home; and Bradley Wacks, Army & Air Force Exchange Services.

During the annual conference, NPTC also recognized fleet members who continue to elevate safety performance.

"The NPTC/Lytx Fleet Safety Awards program recognizes NPTC member companies that work to make safety a priority in their private fleets' operations," said Carol Heinowski, logistics manager of safety and compliance at Meijer Inc., chair of the NPTC board of directors, and chair of the NPTC Safety Committee.

"The Fleet of the Year Awards in particular recognize companies with the lowest ratio of accidents per million miles for the past year," she continued.

The 2018 winners (based on safety performance achieved in 2017) are:

Local Operations (fleets whose vehicles deliver in a local market regardless of size): Blain Supply Inc., first place; Speedway Transport Operations | SWTO LLC, second place; American Proteins Inc., third place

Regional Operations: Orscheln Farm

and Home, first place; Contract Transportation Systems/Sherwin-Williams, second place

Mixed Operations (small fleet—less than 50 vehicles): Metal Exchange Corp., first place; Sugar Foods Corp., second place; Moen Inc., third place

Mixed Operations (large fleet—50 vehicles or more): New South Express Inc., first place; Baxter Healthcare Corp., second place; Unifi Manufacturing Inc., third place

Fleets with outstanding and/or improved safety records based on their crash rates were also recognized. Winners of the **Gold Seal**, awarded to fleets with a terminal that experienced zero crashes in 2017, include: ADM Trucking Inc., Berry Global Inc., Hittman Transport Services/Energy Solutions, and Koch Foods.

Winners of the **Silver Seal**, presented to those companies with a terminal that reduced its vehicle crash rates by 40% or more compared to the previous year were ADM Trucking Inc., Bridgestone Americas Tire Operations, Frito-Lay Inc., Orgill Transportation Co., and Shaw Industries Group Inc.

The **Bronze Seal** recognition is presented to companies with a terminal that reduced its vehicle crash rates by 20% to 39% from the previous year. The winners of the Bronze Seal are ADM Trucking Inc., Bridgestone Americas Tire Operations, Contract Transportation Systems/Sherwin-Williams, Frito-Lay Inc., and Orgill Transportation Co.

NPTC/J.J. KELLER WEBCAST UPDATE

Nearly 1,000 people tuned in last month to the NPTC and J.J. Keller & Associates webinar on background checks and screening protocols. Our featured fleet speakers were Brian Antonellis, CTP, director of fleet management at Reinhart Food Service/Reyes Holdings, and Jeremy Decker, CTP, transportation safety manager of Mennel Milling Co.

The webcast series resumes next month with two presentations. On July 18, the topic will be "Entry Level Driver Training and Onboarding" and will feature Eric Eveslage, CTP, logistics manager at Coborn's Inc. The following day, we will focus on "Driver Scorecarding and Development." That webcast will feature Brian Johnston, senior director of transportation at Core-Mark International.

coming events...

Mark your calendars now for the following upcoming events:

- ▶ July 18 — NPTC/J.J. Keller webcast: Entry Level Driver Training and Onboarding
- ▶ July 19 — NPTC/J.J. Keller webcast: Driver Scorecarding and Development
- ▶ August 1 — 2018 Benchmarking Survey Final Report released
- ▶ September 13-14 — National Safety Conference, Dulles, VA
- ▶ October 17 — NPTC/J.J. Keller webcast: Hours of Service and Fatigue Management
- ▶ October 18 — NPTC/J.J. Keller webcast: How to Survive a DOT Audit

NATIONAL SAFETY CONFERENCE

NPTC will hold its National Safety Conference September 13-14 at the Hyatt Regency in Dulles, VA. This highly acclaimed conference features a unique format of presentations, discussions with key industry representatives, expert panels, and leading safety advocates and practitioners—all designed to provide attendees with insights into implementing strategic safety programs and lowering the cost of risk.

NATIONAL DRIVER ALL STARS

Applications for NPTC's National Driver All-Stars program are now available. Co-sponsored by International Trucks/Navistar Inc., this program is designed to recognize private fleet drivers for meeting high performance standards in the fields of customer service, safety, and compliance.

The program provides a way to recognize private fleet drivers for delivering the high levels of customer service with which private fleets distinguish themselves.