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By Gary Petty, president and CEO of the National Private Truck Council. His column appears monthly in *Fleet Owner*. The council's website is [www.nptc.org](http://www.nptc.org).



## NATIONAL SAFETY CONFERENCE WINS HIGH PRAISE

Despite the potential threat of Hurricane Florence last month, a sizable majority of the 207 registered attendees participated in the NPTC 2018 National Safety Conference held last month in Washington, D.C.

Carol Heinowski, logistics manager at Meijer Inc., chair of NPTC's Board of Directors, and chair of the NPTC Safety Committee, said, "NPTC is pleased to thank everyone who participated. We got a great turnout and everyone seemed very pleased with our program of leading topics and speakers, breakout sessions, sponsors, and recognition of our 2018 National All-Star Drivers!"

The conference kicked off with keynote speaker Deborah Hersman, president and CEO of the National Safety Council (NSC). Hersman's speech, "The Road to Zero" (fatal highway accidents), was sponsored by SafetyServe, an operating company of TransForce Group.

Rick Schweitzer, NPTC's General Counsel, followed with the *NPTC Washington Report: Legislative and Regulatory Update*, sponsored by Vigillo, a SambaSafety Company. The report covers major regulatory and legislative issues affecting private fleets.

John Lobenberg, Kroger Company, led a session on integrating active safety technology systems into safety programs with Troy Kays, CTP, Trans Papa Logistics—Papa John's.

Chris Fada, CTP, Ross Transportation Services, and John Gillenwater, CTP, Home City Ice, followed with a discussion on driver training and coaching best practices.

Concurrent "safety-in-the-round" discussions included: Larry Ogg, CTP, Universal Forest Products Inc., "Enhancing Background Searches"; Kathy Fellenstein, CTP, International Paper, "Electronic Logging Devices"; Brian Johnson, CTP, Core-Mark International Inc., "Driver Scorecarding That Enhances Safety"; Victor Hart, Dot Transportation Inc., "Road Tests That Get Results"; Doug Simpson, CTP, Castellini Group of Companies, "Dealing With An Aging Driver Workforce"; Eric Eveslage, CTP, Coborn's Inc., "Enhancing Safety Minutes"; Carol Heinowski, Meijer Inc., "Screening Protocols: What's The Future"; and Shawn Hyche, Essendant Co., "Mitigating Distracted Driving".

Friday morning's session began with a keynote address by Rob Moseley, partner & transportation and logistics industry team leader at Smith Moore Leatherwood LLP. Moseley's session was on how to make a bad accident worse and what makes truck litigation turn sour. He described how preventive steps by fleet managers can play a key role in litigation case evaluation.

The conference continued with sessions on "Fatigue Management Strategies" by Jamey Eilerman, CTP, Greenline Logistics/Apio, and Trans Papa's Kays, CTP; and "Rewards, Recognition and Incentives" by Steve Ralston, Ashley Distribution Services.

It concluded with sessions on advanced data analytics by John Van Geest, CTP, John Deere Canada; and creating a driver turnover risk metrics, by Jake Allen of Dot Transportation Inc.

## NPTC HONORS NATIONAL DRIVER ALL-STARS

Eighteen private fleet truck drivers who have demonstrated exceptional performance in customer service, safety, adherence to company standards, and regulatory compliance have been honored as National Driver All-Stars. Co-sponsored by International Truck/Navistar Inc., the award was presented to:

- Stephen Barbee, Contract Transportation Systems/The Sherwin-Williams Company
- Robert Brown, Moen Inc., assigned by CPC Logistics Inc.
- Thomas Bryant, Shaw Industries Group Inc.
- Joseph Coleman, Core-Mark International
- Brent Dempsey, TMH Transport, LLC
- Alex Diaz, Avery Dennison, assigned by CPC Logistics Inc.
- James Dorsey, Walgreen Oshkosh, Inc., assigned by CPC Logistics Inc.
- Matthew Dosland, John Deere, assigned by CPC Logistics Inc.
- Miriam Anne Goodnough, Fabri-Kal Corp., assigned by CPC Logistics Inc.
- Tonney Holloway, Aaron's Inc.
- Sam Jones, CVS Health
- Rick Keller, Frito-Lay Inc.
- William Loomis, Kroger Company
- David Magers, Orscheln Farm & Home, LLC
- Seth Maurer, WFM Transport Inc.
- Duane Moore, Marathon Petroleum Company LP
- Stuart Olson, Bridgestone Americas Tire Operations, assigned by CPC Logistics Inc.
- Steve Williams, Perdue Farms Inc.

## NPTC/J.J. KELLER WEBCAST UPDATE

In October, NPTC and J. J. Keller & Associates conclude their 2018 webcast series with two webcasts, which are free to NPTC members. "Hours of Service—Fatigue Management" will be held on October 17. In this session, we will discuss hours-of-service regulations as they stand today and any official action that might be underway to change them.

The following day, we turn our attention to "How to Survive a DOT Audit." In this webcast, we will discuss the different types of investigations conducted by the Federal Motor Carrier Safety Administration (FMCSA) and the regulations and processes involved in a FMCSA investigation (audit), including:

- The selection process used by the Federal Motor Carrier Safety Administration to select carriers for an

investigation.

- The "six factors," including the required records used in each factor.

- The selection method used by the investigator when deciding which drivers and vehicles to audit.

- The audit scoring/carrier safety ratings.

We will also discuss how to prevent an audit, the latest news related to auditing, the top violations discovered during audits, and the steps necessary to be prepared for an audit. The featured fleet speaker is Jeffrey D. Wermuth, CTP, director of transportation of Clifford W. Perham/Shaw's.

For more information and to download previous webcasts or register for these October webcasts, visit [www.jj-keller.com/nptcinfo](http://www.jj-keller.com/nptcinfo).

## CTP CLASS OF 2019 NOW FORMING

Candidates for the Certified Transportation Professional® (CTP) program are encouraged to register immediately for their places in the Class of 2019.

By earning the CTP designation, private fleet professionals demonstrate a commitment to the private fleet industry, to an ongoing pursuit of career advancement, and to continuing

enhancement of their knowledge and skills. Since 1993, nearly 1,700 transportation professionals have earned the right to use the CTP® designation after their names.

To learn more about the CTP® program, visit [www.nptc.org](http://www.nptc.org), or contact Kristen Todd at [ktodd@nptc.org](mailto:ktodd@nptc.org) or 703-838-8841.

## A LEARNING OPPORTUNITY

NPTC will hold its 2019 Private Fleet Management Institute January 12-16, 2019, at the Omni Jacksonville in Jacksonville, FL. No matter what your official title is, today's transportation and logistics environment demands excellence. You need a variety of skills that lead to outstanding performance in every aspect of your job. NPTC's five-day Private Fleet Management Institute provides the most comprehensive and intensive instruction, education and learning experiences led by the industry's top practitioners and designed to enhance your personal and professional mastery of private fleet management.

In addition, the Institute provides one of the most effective ways of preparing for the 2019 CTP examination set for Saturday, February 9, 2019. This accelerated five-day "graduate level" program details the core curriculum deemed by the industry's leading practitioners as essential for on-the-job success. This interactive learning experience will provide you with a strong foundation in safety, finance, operations, human resources, and equipment and maintenance.

For more information about the Private Fleet Management Institute and how to register, visit NPTC's website at [www.nptc.org](http://www.nptc.org).

## coming events...

Mark your calendars now for the following upcoming events:

- ▶ **October 1** — 2019 CTP eligibility applications due
- ▶ **October 17** — NPTC/J.J. Keller webcast: Hours of Service and Fatigue Management
- ▶ **October 18** — NPTC/J.J. Keller webcast: How to Survive a DOT Audit
- ▶ **November 15** — CTP exam applications due
- ▶ **January 11, 2019** — CTP exam prep workshop, Jacksonville, FL
- ▶ **January 12-16** — 2019 Private Fleet Management Institute, Jacksonville, FL
- ▶ **February 9** — 2019 CTP exam, offered at 40 locations across the country
- ▶ **April 14-16** — NPTC Annual Conference, Cincinnati, OH

## NPTC WELCOMES NEW FIVE-STAR MEMBERS AND INSTITUTE BOARD MEMBERS

At the fall meeting of the NPTC Institute Board of Governors, the Council welcomed Atlas Trucking; Brakebush, and TransForce Group as new Five-Star member companies. Three senior management executives from these companies were voted to serve on the Institute Board. They are Jeff Bronson, Sr., Atlas Trucking & Logistics; Kim Castagnetta, TransForce Group; and Mike Schwersenska, CTP, Brakebush Transportation Inc.

Elected to the Board of Governors were Chris Hepler, CTP, Element Fleet Management; Mike Willey, Paccar Leasing; Matt Hendrix, CTP, Fleet Advantage; Teresa Allen-Tignor, Custard Insurance Adjusters; and Abhishek Bharadwaj, CTP, Arconic.